

## **PRESS RELEASE**

# Info Edge (India) Limited announces Annual & Q4FY12 results

For the Year ended Mar 31, 2012, Net Sales up by 28% and PAT up by 46.1%

#### Year Ended on Mar 31, 2012

- Total Income was at Rs 416.5 crore up by 29.4% over the previous FY 2010-11. Net sales at Rs 375.6 crore up by 27.9% over the previous FY 2010-11
- PAT was at Rs 122.6 crore up by 46.1% over the previous FY 2010-11
- Operating PAT was at Rs 90.37 crore up by 50.77% over the previous FY 2010-11

#### Quarter Ended on Mar 31, 2012

- Total Income was at Rs 121.7 crore up by 35.3% over the corresponding quarter in FY 2010-11 Net sales at Rs 105.9 crore up by 30% over the corresponding quarter in FY 2010-11
- PAT was at Rs 39.97 crore up by 48.65% over the corresponding quarter in FY 2010-11
- Operating PAT was at Rs 27.15 crore up by 58.75% over the corresponding quarter in FY 2010-11

**New Delhi, May 03, 2012**: Info Edge (India) Limited today announced results for the guarter and the financial year ended Mar 31, 2012.

The company reported PAT of Rs 39.97 crore for the quarter ended March 31, 2012 compared to Rs 23.18 crore for quarter ended Mar 31, 2011. Info Edge recorded Net Sales of Rs 105.89 crore for the quarter ended March 31, 2012 compared to Rs 81.47 crore in quarter ended Mar 31, 2011.

The company reported PAT of Rs 122.6 crore for the financial year ended March 31, 2012 compared to Rs 83.97 crore for previous financial year ended Mar 31, 2011. Info Edge recorded Net Sales of Rs 375.64 crore for the quarter ended March 31, 2012 compared to Rs 293.62 crore in quarter ended Mar 31, 2011.

Commenting on the results, Ambarish Raghuvanshi, CFO and Director, Info Edge (India) Limited said, "The quarterly and annual results reflect the strong

competitive position of Naukri, robust growth in 99acres and also growth in smaller businesses, strong operating leverage in Naukri and brought forward deferred revenues. The business outlook for the next six months is somewhat muted given the GDP position and the weak business confidence levels"

During the year recruitment solutions grew at 25.4% while the real estate vertical grew by 52.2%.

### About Info Edge (India) Ltd

Info Edge (India) Limited (NSE: NAUKRI) is among the leading internet companies in India. Info Edge runs leading internet businesses - Naukri.com - India's no. 1 job site, Jeevansathi.com - one of the leading matrimonial portal, 99acres.com - India's No.1 real estate portal and Shiksha.com - India's leading education portal. The company also owns Quadrangle - an offline executive search firm, and Naukri Gulf (a leading jobsite in the Middle East market). Info Edge also owns Brijj.com, a professional networking site and Allcheckdeals.com, an online real estate brokerage firm which is run as a subsidiary company.

Apart from this Info Edge has made significant strategic investments into emerging internet companies – meritnation.com, policybazaar.com, mydala.com, 99labels.com and zomato.com

Info Edge has ventured into newer businesses & markets, invested in internet start-ups. The company has attracted a very high quality list of institutional shareholders. With its headquarters in Noida (NCR), the company employs over 2000 people and operates through 48 offices in 31 cities in India and overseas offices in Dubai, Riyadh, Abu Dhabi and Bahrain catering to the Middle East market