Regd. Office : Ground Floor, GF-12A, 94, Meghdoot Building, Nehru Place, New Delhi - 110019
STATEMENT OF STANDALONE/CONSOLIDATED UNAUDITEDIAUDITED RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2014

| PART I | . |  |  |  |  | Amount in ₹ (Mn) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Results on Consolidated Basis |  |
| Particulars | 3 months ended 31/03/2014 | 3 months ended $31 / 12 / 2013$ | Corresponding 3 months ended $31 / 3 / 2013$ in the previous year | Year to Date figures for current year ended 31/3/2014 | $\begin{gathered} \text { Year to Date } \\ \text { figures for } \\ \text { previous year } \\ \text { ended } 31 / 03 / 2013 \end{gathered}$ | Year to Date figures for current year ended 31/3/2014 | Year to Date figures for previous year ended $31 / 03 / 2013$ |
|  | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) | (Audited) | (Audited) | - (Audited) |
| 1. Income from operations <br> (a) Net sales <br> (b) Other operating income <br> Total Income from operations (net) | $\begin{array}{r} 1,380.04 \\ 1.78 \\ \hline \end{array}$ | 1,233.62 | $\begin{array}{r} 1,160.60 \\ 10.11 \\ \hline \end{array}$ | $\begin{array}{r} 5,051.35 \\ 7.39 \\ \hline \end{array}$ | $\begin{array}{r} 4,349.00 \\ 23.58 \\ \hline \end{array}$ | $\begin{array}{r} 5.662 .62 \\ 9.62 \\ \hline \end{array}$ | $\begin{array}{r} 4.699 .52 \\ 23.69 \\ \hline \end{array}$ |
|  | 1,381.82 | 1,233.62 | 1,170.71 | 5,058.74 | 4,372.58 | 5,672.24 | 4,723.21 |
| 2. Expenses: |  |  |  |  |  |  |  |
| a) Network, internet and other direct charqes | 38.85 | 35.23 | 38.83 | 160.22 | 139.40 | 210.47 | 163.96 |
| b) Emplovee benefits expense | 526.66 | 494.23 | 428.33 | 1,965.50 | 1.661 .86 | 2,653.38 | 1.983 .32 |
| c) Advertisina and promotion cost | 177.24 | 148.66 | 164.78 | 662.48 | 576.50 | 861.30 | 750.34 |
| d) Depreciation and amortisation expense | 55.57 | 39.02 | 33.71 | 173.70 | 94.46 | 211.59 | 11780 |
| e) Other expenses | 204.66 | 132.50 | 141.88 | 602.70 | 496.73 | 980.68 | 615.57 |
| Total expenses | 1,002.98 | 849.64 | 807.53 | 3,564.60 | $2,968.95$ | $4,917.42$ | $3,630.99$ |
| 3. Profit from operations before other income, finance costs \& excentional Items (1-2) | 378.84 | 383.98 | 363.18 | 1,494.14 | 1,403.63 | 754.82 | 1,092.22 |
| 4. Other income | 112.08 | 94.58 | 137.98 | 432.45 | 464.94 | 501.89 | 475.27 |
| 5. Profit from ordinary activities before finance costs and exceptional items(3+4) | 490.92 | 478.56 | 501.16 | 1,926.59 | 1,868.57 | 1,256.71 | 1,567.49 |
| 6. Finance costs | 6.99 | 6.23 | 6.37 | 24.70 | 24.80 | 29.85 | 27.85 |
| 7. Profit from ordinary activities after finance costs but before exceptional items (5-6) | . 483.93 | 472.33 | 494.79 | 1,901.89 | 1,843.77 | 1,226.86 | 1,539.64 |
| 8. Exceptional items | - | - | 292.87 | 26.01 | 292.87 | 26.01 | 236.92 |
| 9. Profit from ordinary activities before tax (7-8) | 483.93 | 472.33 | 201.92 | 1,875.88 | 1,550.90 | 1,200.85 | 1,302.72 |
| 10. Tax expense | 147.89 | 150.18 | 138.48 | 590.94 | 528.44 | 591.00 | 528.51 |
| 11. Net Profit from ordinary activities after tax (9-10) | 336.04 | 322.15 | 63.44 | 1,284.94 | 1,022.46 | 609.85 | 774.21 |
| 12. Share in Loss of Associates |  |  |  |  |  | (5.03) | (15.12) |
| 13. Share of Minority Interest in loss of subsidiary companies |  |  | . | . ${ }^{\text {- }}$ |  | 291.83 | 152.52 |
| 14. Reversal on account of conversion of Associate into Subsidiary |  | - |  |  |  | - | 4.33 |
| 15. Extraordinary items (net of tax expense) , | - |  | - | - | - | - | - - |
| 16. Net Profit for the period ( $11+12+13+14+15$ ) | 336.04 | 322.15 | 63.44 | 1,284.94 | 1,022.46 | 896.65 | 915.94 |
| 17. Paid-up equity share capital (Face value of ₹ 10 per share) | 1,091.81 | 1,091.81 | 1,091.81 | 1,091.81 | 1,091.81 | 1.091 .81 | 1.091 .81 |
| 18. Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year |  |  |  | 6,529.78 | 5.562 .54 | 5,628.11 | 4.992 .77 |
| 19 (i). Earning per share (before extraordinary items) (of ₹ 10 each) (not annualised) |  |  |  |  |  |  |  |
| (a) Basic | 3.08 | 2.95 | 0.58 | 11.77 | - 9.36 | 8.21 | 8.39 |
| (b) Diluted | 3.08 | 2.95 | 0.58 | 11.77 | 9.36 | 8.21 | 8.39 |
| 20 (ii). Earning per share (after extraordinary items) (of ₹ 10 each) (not annualised) |  |  |  |  |  |  | $\cdots$ |
| (a) Basic <br> (b) Diluted | $\begin{aligned} & 3.08 \\ & 3.08 \\ & \hline \end{aligned}$ | $\begin{aligned} & 2.95 \\ & 2.95 \\ & \hline \end{aligned}$ | $\begin{aligned} & 0.58 \\ & 0.58 \\ & \hline \end{aligned}$ | $\begin{aligned} & 11.77 \\ & 11.77 \\ & \hline \end{aligned}$ | $\begin{aligned} & 9.36 \\ & 9.36 \\ & \hline \end{aligned}$ | $\begin{aligned} & 8.21 \\ & 8.21 \\ & \hline \end{aligned}$ | 8.39 <br> 8.39 |


| PART II |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| STATEMENT OF STANDALONE/CONSOLIDATED UNAUDITED/AUDITED RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31,2014 |  |  |  |  |  |
| Particulars | 3 months ended 31/03/2014 | 3 months ended 31/12/2013 | Corresponding 3 months ended $31 / 3 / 2013$ in the previous year | Year to Date figures for current year ended 31/3/2014 | Year to Date figures for previous year ended 31/03/2013 |
| A. PARTICULARS OF SHAREHOLDING |  |  |  |  |  |
| 1. Public Shareholding: <br> - Number of shares <br> - Percentage of Shareholding | $\begin{array}{r} 54,097,889 \\ 49.55 \end{array}$ | $53,386,720$ 48.90 | 52,177,569 47.79 | $54,097,889$ 49.55 | $\begin{array}{r} 52,177,569 \\ 47.79 \end{array}$ |
| 2. Promoters and Promoter Group Shareholding <br> (a) Pledged/Encumbered |  |  |  |  |  |
| - Number of shares | - | - | - | - | - |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of shares (as a \% of the total share capital of the company) | - | - | - | - | - |
| (b) Non- encumbered <br> - Number of shares | 55,083,135 | 55,794,304 | 57,003,455 | 55.083,135 | 57,003,455 |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
| - Percentage of shares (as a \% of the total share capital of the company) | 50.45 | 51.10 | 52.21 | 50.45 | 52.21 |


| PARTICULARS | 3 months ended <br> $31 / 03 / 2014$ |
| :--- | ---: |
| B. INVESTOR COMPLAINTS |  |
| Pendina at the beeinning of the quarter |  |
| Received during the quarter |  |
| Disposed of durinn the quarter |  |
| Remaining unresolved at the end of the quarter | 2 |


|  | On Standalone Basis |  | On Consolidated Basis |  |
| :---: | :---: | :---: | :---: | :---: |
| Statement of Assets and Liabilites | $\begin{gathered} \text { As at } \\ 31 / 03 / 2014 \\ \hline \end{gathered}$ | $\begin{gathered} \text { As at (previous } \\ \text { year end) } \\ 31 / 03 / 2013 \\ \hline \end{gathered}$ | As at year ended 31/03/2014 | $\begin{aligned} & \text { As at (previous } \\ & \text { year end) } \\ & 31 / 03 / 2013 \\ & \hline \end{aligned}$ |
|  | (₹ Mn ) | (₹ Mn) | (₹ Mn ) | (₹ Mn ) |
|  |  |  |  |  |
| (1) SHAREHOLDER'S FUNDS |  |  |  |  |
| (a) Share capital | 1,091.81 | 1,091.81 | 1,091.81 | 1,091.81 |
| (b) Reserves and surplus | 6,529.78 | 5,562.54 | 5,628.11 | 4,992.77 |
| Sub-total -Shareholders' Funds | 7,621.59 | 6,654.35 | 6,719.92 | 6,084.58 |
| (2). MINORITY INTEREST |  |  | 1,392.20 | 104.80 |
| (2) NON-CURRENT LIABILITIES |  |  |  |  |
| (a) Long-term borrowings | 4.38 | 4.82 | 4.38 | 4.82 |
| (b) Long Term Provisions | - | - | 7.83 | 3.98 |
| ('c) Trade Payable | 41.10 | . | 41.10 | . |
| Sub-total -Non current liabilities | 45.48 | 4.82 | 53.31 | 8.80 |
| (3) CURRENT LIABILITIES |  |  |  |  |
| (a) Trade payables | 383.49 | 357.31 | 547.65 | 556.74 |
| (b) Other current liabilities | 1,440.50 | 1,249.16 | 1,584.93 | 1,262.07 |
| (c) Short-term provisions | 323.97 | 240.55 | 301.86 | 237.86 |
| Sub-total -current liabilities | 2,147.96 | 1,847.02 | 2,434.44 | 2,056.67 |
|  |  |  |  |  |
| TOTAL -EQUITY AND LIABILITIES | 9,815.03 | 8,506.19 | 10,599.87 | 8,254.85 |
| B. ASSETS |  |  |  |  |
| Goodwill on Consolidation <br> (1) NON-CURRENT ASSETS |  |  | 563.77 | 556.81 |
| (a) Fixed Assets | 951.49 | 1,005.79 | 1,024.52 | 1,063.57 |
| (b) Non-current investments | 3,621.29 | 2,953.88 | 1,085.04 | 1,270.64 |
| (c) Deferred tax assets (net) | 63.54 | 44.85 | 63.53 | 44.84 |
| (d) Long term loans and advances | 153.42 | 158.60 | 212.31 | 185.01 |
| (e) Other non-current assets | 0.76 | 120.60 | 8.43 | 284.12 |
| Sub-total -Non-current assets | 4,790.50 | 4,283.72 | 2,393.83 | 2,848.18 |
| (2) CURRENT ASSETS |  |  |  |  |
| (a) Current investments | 2,530.56 | 1,293.07 | 4,295.01 | 1,343.07 |
| (b) Trade receivables | 50.34 | 44.58 | 91.67 | 95.21 |
| (c) Cash and bank balances | 2,311.21 | 2,709.92 | 3,071.71 | 3,214.18 |
| (d) Short-term loans and advances | 69.22 | 102.76 | 107.05 | 124.25 |
| (e) Other current assets | 63.20 | 72.14 | 76.83 | 73.15 |
| Sub-total -current assets | 5,024.53 | 4,222.47 | 7,642.27 | 4,849.86 |
| TOTAL -ASSETS | 9,815.03 | 8,506.19 | 10,599.87 | 8,254.85 |

## Notes:

1. The above Statement of results were reviewed by the Audit Committee and approved by the Board of Directors in their respective meetings held on May $14,2014$.
2. The Board of Directors has recommended a final dividend of $₹ 1.50$ per share subject to the approval of the shareholders in the ensuing Annual General Meeting . This is in adaition to the interim dividend of $₹ 1.00$ per share paid during the year
3. The Company has considered business segment as the primary segment. The company is primarily in the business of internet based service delivery operating in four service verticals through web portals in respective vertical namely Naukri.com for recruitment related services, Jeeyansathi.com for matrimony related services, 99 acres.com for real estate related services and Shiksha.com for education related services. The other activities comprise of placement search services and real estate broking services. The segment revenues, results and assets of the other activities do not constitute reportable segment under Accounting Standard 17 on Segment Reporting and accordingly no disclosure of business segment information is required to be disclosed
4. Other expenses includes $₹ 45.75$ million towards lease equalisation charge ( $₹ 30.14$ million pertaining to prior periods) (previous year $₹$. Nil)
5. Other income includes ₹ 14.88 million received from HSBC Gilt fund against loss on sale of investment booked in $\mathrm{FY} 2008-09$. The amount has been received in accordance with an order passed by Hon'ble Supreme Court of India during the current year. It further includes ₹ 11.49 million towards interest on this amount. (Previous year Nil)
6. The Company follows the intrinsic value method for Employee Stock Option Based Compensation. In respect of options vested during the quarter ended March 31,2014 , had the fair value method been used, the profit after tax for the quarter would be lower by ₹ 15.84 million (Previous quarter ended December 31,2013 ₹ 18.86 million and corresponding quarter ended March 31, 2013 ₹ 8.72 million) and the EPS (not annualized) for the quarter ended March 31, 2014 would be ₹ 2.93 (Previous quarter ended December 31, 2013 ₹ 2.78 and corresponding quarter ended March $31,2013 ₹ 0.50$ ).
7. The Finance costs primarily include the bank and collection charges paid to banks and payment gateways respectively.
8. The exceptional item in the year ended March 31, 2014 represents provision for diminution in the carrying value of investment of ₹ 26.01 Million in Nogle Technologies Pvt Ltd represented by investments in equity shares of ₹ 0.01 Million and Preference shares of ₹ 26.00 Million). The exceptional item in the year ended March 31, 2013 represents provision for diminution in the carrying value of investment of ₹ 185.05 Million in Ninety Nine Labels Private Limited (represented by Investments in equity shares of ₹ 53.55 Millions and Preference shares of ₹ 131.50 Millions), ₹ 0.60 Millions representing dimunition in the carrying value of investment and ₹ 1.80 Million representing waiving off advance given to Info Edge (India) Mauritius Limited ( a company which had been initiated voluntary winding up proceedings during the previous year) and also loss on sale of debentures (inclusive of accrued interest) ₹ 105.42 Millions held in Ninety Nine Labels Private Limited
9. The financial results for the quarter ended March 31,2014 represent the balancing figure being the difference between annual audited financial results and the nine months unaudited financial results.
10. The consolidated results include the following subsidiaries - Naukri Internet Services Pvt. Ltd., Jeevansathi Internet Services Pvt Ltd., Allcheckdeals India Pvt. Ltd., Applect learning Systems Pvt Ltd., Zomato Media Pvt Ltd., Make Sense Technologies Pvt Ltd. It also includes the following associate companies :-- Etechaces Marketing \& Consulting Pvt. Ltd, Kinobeo Software private Limited, Happily Unmarried Marketing Pvt. Ltd. and Canvera Digital Technologies Pvt. Ltd.
11. The inapplicable items in the format of the above results as per Annexure I to Clause 41 of the Listing Agreement have not been disclosed
12. Previous periods/years figures have been regrouped/rearranged to confirm to the current period classification.
