Regd. Office : Ground Floor, GF-12A, 94, Meghdoot, Nehru Place, New Delhi - 110020
STATEMENT OF STANDALONE UNAUDITED RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2012

| PART I |  |  |  |  |  | Amount in ₹ (Mn) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | 3 months ended $31 / 12 / 2012$ | Preceding 3 months ended 30/09/2012 | Corresponding 3 months ended $31 / 12 / 2011$ in the previous year | Year to Date figures for current period ended 31/12/2012 | Year to Date figures for previous period ended $31 / 12 / 2011$ | Previous Year ended 31/03/2012 |
|  | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| 1. Income from Operations <br> (a) Net Sales <br> (b) Other Operating Income Total Income from Operations (Net) | $1,064.05$ -8 | $\begin{array}{r} 1,064.53 \\ 13.47 \\ \hline \end{array}$ | 919.94 - | $\begin{array}{r} 3,188.40 \\ 13.47 \\ \hline \end{array}$ | $\begin{array}{r} 2,697.50 \\ 8.29 \\ \hline \end{array}$ | $\begin{array}{r} 3,756.38 \\ 14.46 \\ \hline \end{array}$ |
|  | 1,064.05 | 1,078.00 | 919.94 | 3,201.87 | 2,705.79 | 3,770.84 |
| 2. Expenses: |  |  |  |  |  |  |
| a) Network, Internet and other direct charges | 36.18 | 35.90 | 23.96 | 100.57 | 69.44 | 93.17 |
| b) Employees Cost | 429.47 | 411.24 | 341.24 | 1,240.92 | 997.37 | 1,369.96 |
| c) Advertising and Promotion Cost | 123.91 | 137.79 | 115.88 | 411.72 | 373.49 | 515.97 |
| d) Depreciation/Amortization | 21.67 | 20.42 | 18.53 | 60.75 | 57.22 | 76.61 |
| e) Other Expenditure | 117.72 | 122.83 | 85.25 584.86 | 347.46 2161.42 | 256.01 1.753 .53 | 349.30 |
| Total Expenses | 728.95 | 728.18 | 584.86 | 2,161.42 | 1,753.53 |  |
| 3. Profit from operations before other income, finance costs \& exceptional Items (1-2) | 335.10 | 349.82 | 335.08 | 1,040.45 | 952.26 | 1,365.83 |
| 4. Other income | 108.45 | 112.44 | 80.27 | 326.96 | 242.68 | 394.57 |
| 5. Profit before finance costs \& exceptional items( $3+4$ ) | 443.55 | 462.26 | 415.35 | 1,367.41 | 1,194.94 | 1,760.40 |
| 6. Finance costs | 6.28 | 6.43 | 4.90 | 18.43 | 14.15 | 20.12 |
| 7. Profit after finance costs but before exceptional items (5-6) | 437.27 | 455.83 | 410.45 | 1,348.98 | 1,180.79 | 1,740.28 |
| 8. Exceptional Items | - | - | - | - | - | 3.53 |
| 9. Profit from ordinary activities before tax (7-8) | 437.27 | 455.83 | 410.45 | 1,348.98 | 1,180.79 | 1,736.75 |
| 10. Tax Expense | 129.26 | 122.65 | 121.91 | 389.96 | 353.75 | 510.52 |
| 11. Net Profit from ordinary activities after tax (9-10) | 308.01 | 333.18 | 288.54 | 959.02 | 827.04 | 1,226.23 |
| 12. Extraordinary Item (net of tax expense) | - | - | - | - | - | - |
| 13. Net Profit for the period (11-12) | 308.01 | 333.18 | 288.54 | 959.02 | 827.04 | 1,226.23 |
| 14. Paid-up Equity Share Capital (Face value of ₹ 10 per share) | 1,091.81 | 1,091.81 | 545.91 | 1,091.81 | 545.91 | 545.91 |
| 15. Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year | - | - | 8 - | - | - | 5,198.21 |
| 16 (i). Earning per share (before extraordinary items) (of Rs 10 each) (not annualised) |  |  |  |  |  |  |
| (a) Basic <br> (b) Diluted | 2.82 2.82 | 3.05 3.05 | 2.64 2.64 | $\begin{aligned} & 8.78 \\ & 8.78 \end{aligned}$ | 7.57 7.57 | $\begin{aligned} & 11.23 \\ & 11.23 \end{aligned}$ |
| 16 (ii). Earning per share (after extraordinary items) (of Rs 10 each) (not annualised) |  |  |  |  |  |  |
| (a) Basic <br> (b) Diluted | $\begin{array}{r} 2.82 \\ 2.82 \\ \hline \end{array}$ | $\begin{aligned} & 3.05 \\ & 3.05 \\ & \hline \end{aligned}$ | 2.64 <br> 2.64 | 8.78 <br> 8.78 | 7.57 <br> 7.57 | $\begin{aligned} & 11.23 \\ & 11.23 \\ & \hline \end{aligned}$ |


| PARTII SELECT IN | TION FOR THE OUA | ARTER AND NINE | MONTHS ENDED 31 | 31/12/2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SELECT | TION FOR THEQ |  |  |  | Year to Date ${ }^{\text {- }}$ |  |
| Particulars | 3 months ended $31 / 12 / 2012$ | Preceding 3 months ended 30/09/2012 | Corresponding 3 months ended 31/12/2011 in the previous year | Year to Date: figures for current period ended 31/12/2012. | figures for previous period ended $31 / 12 / 2011$ $\qquad$ | Previous Year ended 31/03/2012 |
| A. PARTICULARS OF SHAREHOLDING |  |  |  |  |  |  |
| 1. Public Shareholding: <br> - Number of shares <br> - Percentage of Shareholding | $\begin{array}{r} 51,980,123 \\ 47.61 \end{array}$ | $\begin{array}{r} 50,880,123 \\ 46.60 \end{array}$ | $25,181,700$ 46.13 | $51,980,1: 23$ 47.51 | $25,181,700$ 46.13 | $\begin{array}{r} 25,355,116 \\ 46.45 \end{array}$ |
| 2. Promoters and Promoter Group Shareholding <br> (a) Pledged/Encumbered |  |  |  |  |  |  |
| - Number of shares | - | - | - |  | - |  |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of shares (as a \% of the total share capital of the company) | - | - | - | - | - | - |
| (b) Non- encumbered |  | 58,300,901 | 29,408,812 | 57,200,901 | 29,408,812 | 29,235,396 |
| - Number of shares | 57,200,901 100.00 | $100.00$ | 100.00 | -100.00 | 100.00 | 100.00 |
| - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 100.00 52.39 |  |  |  | 53.87 | 53.55 |
| - Percentage of shares (as a \% of the total share capital of the company) | 52.39 | 53.40 | 53.87 | 52.39 | 53.87 | 53.55 |


| PARTICULARS | 3 moriths ended <br> $31 / 1.2 / 2012$ |
| :--- | ---: |
| B. INVESTOR COMPLAINTS |  |
| Pending at the beqinninq of the quarter | Nil |
| Received during the auarter | Nil |
| Disposed of during the quarter | Nil |
| Remaining unresolved at the end of the quarter | Nil |

## Notes:-

1. The above results were reviewed by the Audit Committee and approved by the Board of Directors in their respective meetings held on January 21,2013 . The above results pertain to Info Edge (India Limited on standalone basis. These results have been subjected to limited review by the auditors.
2. The company is primarily in the business of internet based service delivery operating in four service verticals through web portals in respective vertical namely Naukri.com for recruitment related services, Jeevansathi.com for matrimony related services, 99 acres.com for real estate related services and Shiksha.com for education related services. The other activities comprise of placement search services and real estate broking services. The segment revenues, results and assets of the other activities do not constitute reportable segment under Accounting Standard 17 on Segment Reporting and accordingly no disclosure is required.
3. The authorised share capital of the company has increased from ₹ 600 Million to ₹ 1,200 Million during the quarter ended June 30 , 2012. Further, during the quarter ended June 30 , 2012 the company had issued $54,590,512$ equity shares of ₹ $10 /$-each, fully paid up, as bonus shares in the ratio of $1: 1$ out of securities premium account. Accordingly, the EPS has been adjusted for all periods in the above results, as per the requirements of Accounting Standard 20 on Earnings Per Share.
4. The Company follows the intrinsic value method for Employee Stock Option Based Compensation. In respect of options vested during the quarter ended December 31, 2012, had the fair value metho been used, the profit after tax for the quarter would be lower by ₹ 13.59 million (Previous quarter ended Sep 30,2012 ₹ 19.73 million and corresponding quarter ended December 31 ,
2011 ₹ 24.27 million) and the EPS (not annualized) for the quarter ended December 31, 2012 would be $₹ 2.70$ (Previous quarter ended September 30 , 2012 ₹ 2.87 and corresponding quarter ended December 31, 2011 ₹ 2.42)
5. During the quarter ended December 31, 2012, the company has acquired "TooStep" business on a slump sale basis from an Indian Private Limited Company for a net consideration of 41.25 million.
6. Other Operating Income is the excess provision relating to earlier years written back in respective quarter / year
7. The exceptional item in the quarter/year ended March 31, 2012 represents provision for diminution in the carrying value of investment of ₹ 3.53 million in Info Edge (India) Mauritius Limited. 8. The Finance Costs primarily include the bank and collection charges paid to banks and payment gateways respectively
8. The inapplicable items in the format of the above results as per Annexure I to Clause 41 of the Listing Agreement have not been disclosed.
9. Previous periods/years figures have been regrouped/rearranged to confirm to the current period classification.

Hitesh Oberoi
Managing Director

