# INFO EDGE (INDIA) LTD. Balance Sheet as at March 31, 2012

Particulars	Note No	Figures as at March 31, 2012	Figures as at March 31, 2011
		(Rs. Mn)	(Rs. Mn)
I. EQUITY AND LIABILITIES		(10.11.1)	(1.5.11)
(1) Shareholder's Funds	-		
(a) Share Capital	3	545.91	545.91
(b) Reserves and Surplus	4	5,198.21	4,083.91
(2) Non-Current Liabilities			
(a) Long-term borrowings	5	2.79	2.89
(3) Current Liabilities	* **		
(a) Trade payables	6	270.41	236.33
(b) Other current liabilities	7	1,225.99	928.66
(c) Short-term provisions	8	231.18	196.57
Total		7,474.49	5,994.27
II.Assets			
(1) Non-current assets			
(a) Fixed assets			
(i) Tangible assets	9	518.81	521.13
(ii) Intangible assets	9	12.31	17.61
(iii) Capital work-in-progress		94.43	89.22
(b) Non-current investments	10	2,871.70	934.06
(c) Deferred tax assets (net)	11	41.74	40.67
(d) Long term loans and advances	12	127.04	122.72
(e) Other non-current assets	13	666.98	781.69
(2) Current assets		5 18 <u></u>	
(a) Current investments	14	942.20	2,034.65
(b) Trade receivables	15	35.92	38.85
(c) Cash and bank balances	16	2,043.14	1,291.98
(d) Short-term loans and advances	12	62.48	87.03
(e) Other current assets	13	57.73	34.66
Total		7,474.49	5,994.27

Significant Accounting Policies

This is the Balance Sheet referred to in our report of even date.

For Price Waterhouse & Co. Firm Registration Number 007567S Chartered Accountants

Amitesh Dutta Partner Membership Number 58507

Place : Gurgaon Date : May 03, 2012 The notes are an integral part of these financial statements.

For and on behalf of the Board of Directors

Hitesh Oberoi Managing Director Ambarish Raghuvanshi Director & CFO

Amit Gupta Company Secretary

Place : Noida Date : May 03, 2012 INFO EDGE (INDIA) LTD.

STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED MARCH 31, 2012

Particulars	Note No		Year ended March 31, 2012	Year ended March 31, 2011	
		$\top$	(Rs. Mn)	(Rs. Mn)	
I. Revenue from operations		.7	3,770.84	2,940.13	
II. Other Income	1	.8	394.57	278.81	
III. Total Revenue (I +II)		_	4,165.41	3,218.94	
IV. Expenses:					
Employee Benefits Expense	1	19	1,369.96	1,137.13	
Finance Costs		20	20.12	21.74	
Depreciation and Amortisation	2	21	76.61	71.15	
Advertising and Promotion cost	2	22	515.97	380.25	
Administration and Other expenses	2	23	349.30	320.47	
Network, Internet and Other direct charges	2	24	93.17	100.38	
Total Expenses			2,425.13	2,031.12	
V. Profit before exceptional items and tax (III - IV)			1,740.28	1,187.82	
VI. Exceptional Items	4	10	3.53	(51.74	
VII. Profit before tax (V - VI)			1,736.75	1,239.56	
VIII. Tax expense:					
(1) Current tax			511.59	406.77	
(2) Deferred tax			(1.07)	(6.93	
IX. Profit for the year from continuing operations					
(VII-VIII)			1,226.23	839.72	
X. Profit for the year (IX)			1,226.23	839.72	
XI. Earnings per equity share: Nominal Value of					
Share Rs 10/- (Previous Year Rs 10/-)		30			
(1) Basic			22.46	15.38	
(2) Diluted			22.46	15.38	

Significant Accounting Policies

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report of even date.

This is the Statement of Profit and Loss referred to in our The notes are an integral part of these financial statements.

For Price Waterhouse & Co. Firm Registration Number 007567S Chartered Accountants

For and on behalf of the Board of Directors

Amitesh Dutta Partner Membership Number 58507 Hitesh Oberoi Managing Director Ambarish Raghuvanshi Director & CFO

Amit Gupta Company Secretary

Place: Noida Date: May 03, 2012

Place: Gurgaon Date: May 03, 2012 CASH FLOW STATEMENT FOR THE YEAR ENDED MARCH 31, 2012

C No.	Particulars	Year ended March 31, 2012	Year ended March 31, 2011
5.110.	Particulars	(Rs Mn)	(Rs Mn)
A.	Cash flow from operating activities:	1740.28	. 1187.82
	Profit before Exceptional item and Tax	1740.28	. 1187.82
	Adjustments for:		
	Depreciation and Amortisation	76.61	71.15
	Interest Expense	0.67	0.77
	Interest Income	(192.52)	(195.80)
	Dividend Income from Mutual Funds	(120.65)	(66.62)
	(Profit)/Loss on Fixed Assets sold (net)	(0.82)	1.74
	(Profit)/Loss on sale of Investments (net)	(68.06)	0.02
	Interest Income on Debentures	(1.17)	(2.66)
		0.45	1.58
	Provision for Bad & Doubtful Debts	(14.46)	(3.92)
	Other operating revenues	(1.99)	13.40
	Provision for Gratuity & Leave Encashment	(214.38)	(168.07)
	TDS on revenue receipts		
	Employee Stock Option Scheme Compensation Expense	14.98	17.67
	Operating profit before working capital changes	1218.94	857.07
	Adjustments for changes in working capital :		
	- (INCREASE)/DECREASE in Sundry Debtors	2.48	19.14
	- (INCREASE)/DECREASE in Loans, Advances and Other Current Assets	21.76	(1.41)
	- INCREASE//DECREASE in Current Liabilities and Provisions	360.54	427.69
	Cash generated from operations	1603.72	1302.48
	- Taxes (Paid) / Received (Net of TDS)	(344.78)	(201.81
	Net cash from operating activities	1258.94	1100.68
В.	Cash flow from Investing activities:		
	Purchase of fixed assets	(75.50)	(413.13)
	Proceeds from Sale of fixed assets	2.25	4.24
	Proceeds from Sale of Investments	5952.43	6319.05
	Proceeds from Sale of Shares	55521.0	63.46
	Purchase of Investments	(5700.33)	(7847.25
	Interest Received	143.88	166.29
		120.65	66.62
	Dividend Received	(1029.29)	(175.97
	Amount Paid on Acquisition of strategic investments		
	Net cash used in investing activities	(585.91)	(1816.69)
c.	Cash flow from financing activities:		
	Repayment of long term borrowings (Net)	(0.14)	1.04
	Interest Paid	(0.67)	(0.76)
	Dividend Paid	(40.94)	(20.47)
	Dividend Tax Paid	(6.80)	(3.48)
	Not each used in financing activities	(48.55)	(23.67)
	Net cash used in financing activities	(46.55)	(23.07)
	Net Increase/(Decrease) in Cash & Cash Equivalents	624.48	(739.67)
	Opening Balance of Cash and cash equivalents (April 01, 2011/April 01, 2010)	2037.47	2777.14
	and the first and the second s	2661.95	2037.47
	Closing Balance of Cosh and cash equivalents	2001.95	2037.47
	Cash and cash equivalents comprise of:		
	Cash in hand	3.41	1.51
	Balance with Scheduled Banks	1000	
	-in current accounts (Refer note 2 and 3 below)	258.34	92.12
	-in fixed deposits	2400.20	1943.84
	-III liked deposits		

- Notes:

  1 The above Cash Flow Statement has been prepared under the Indirect Method as set out in Accounting Standard-3 on Cash Flow Statement, prescribed under Companies (Accounting Standards) Rules, 2006 as notified by the Central Government vide its notification dated December 7, 2006.

  2 Balance with scheduled bank in current account includes ₹ 0.12 Million (previous year ₹ 0.12 Million) in respect of unpaid application money due for refund, which is not available for use by the company.

  - 3 Balance with scheduled bank in current account includes ₹ 0.07 Million (previous year ₹ 0.06 Million) in respect of unclaimed dividend, which is not available for use by the company.
  - 4 Figures in brackets indicate cash outflow.

This is the Cash Flow Statement referred to in our report of even date

For Price Waterhouse & Co. Firm Registration Number 007567S Chartered Accountants

For and on behalf of the Board of Directors

Amitesh Dutta Partner Membership Number 58507

Hitesh Oberoi Managing Director

Ambarish Raghuvanshi Director & CFO .

Amit Gupta Company Secretary

Place : Gurgaon Date : May 03, 2012

Place : Noida Date : May 03, 2012

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2012

#### 1. General Information

Info Edge (India) Ltd (the company) is a public limited company domiciled in India and incorporated under the provisions of the Companies Act, 1956. Its shares are listed on two stock exchanges in India.

The Company was converted to a public limited company and its name was changed to Info Edge (India) Limited with effect from April 27, 2006.

#### 2. Significant Accounting Policies

# 2.1 Basis of Preparation of Financial Statements

These financial statements have been prepared in accordance with the generally accepted accounting principles in India under the historical cost convention on accrual basis. These financial statements have been prepared to comply in all material aspects with the accounting standards notified under Section 211(3C) [Companies (Accounting Standards) Rules, 2006, as amended] and the other relevant provisions of the Companies Act, 1956.

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and other criteria set out in the Schedule VI to the Companies Act, 1956.

#### 2.2 Fixed Assets

Tangible Fixed Assets are stated at cost of acquisition along with related taxes, duties and incidental expenses related to these assets.

Intangible assets are stated at their cost of acquisition.

Profit/Loss on disposal of fixed assets is recognized in the Statement of Profit and Loss.

#### 2.3 Depreciation

#### **Tangible Assets**

Fixed Assets are depreciated under Straight Line Method over the estimated useful lives of the assets, which are as follows:

Assets	Estimated life (Years)
Building	20
Computers	3
Office Equipment	3
Vehicles	4
Plant and Machinery	5
Furniture & Fixtures	7

#### **Intangible Assets**

Fixed Assets are depreciated under Straight Line Method over the estimated useful lives of the assets, which are as follows:

Assets	Estimated
	life (Years)
Other Software Licenses	3
Enterprise Resource Planning Software	5

Cost of Operating and Marketing rights acquired is amortised over a period of 5 years.

Leasehold Land and Leasehold improvements are amortized over the lease period, which corresponds with the useful lives of the related assets.

Assets costing less than or equal to Rs.5,000 are fully depreciated in the year of acquisition.

The effective rates of depreciation based on the estimated useful lives are above the minimum rates as prescribed by Schedule XIV of the Act.

# 2.4 Foreign Currency Transactions

Transactions in foreign currency are accounted for at the rate prevailing on the date of the transaction. Gain/Loss arising on fluctuation in foreign exchange rate between the transaction date and settlement date are recognized in the Statement of Profit and Loss. Foreign currency monetary assets and liabilities are restated at the exchange rate prevailing at the year end and the overall net gain/loss is adjusted to the Statement of Profit and Loss.

# 2.5 Revenue Recognition

The Company earns revenue significantly from the following sources viz.

- a) Recruitment solutions through its career web site, Naukri.com:Revenue is received in the form of fees, which is recognized prorata over the subscription / advertising agreement, usually ranging between one to twelve months.
- b) Matrimonial web site, Jeevansathi.com and Real Estate website, 99acres.com:-Revenue is received in the form of subscription fees, which is recognized over the period of subscription, usually ranging between one to twelve months.
- c) Placement search division, Quadrangle:Revenue is received in the form of fees, for placements at various levels in a client's organization. Revenue is booked on the successful completion of the search and selection activity.
- d) Real Estate broking division:Commission income on property bookings placed with builders/developers is accrued once the related services have been rendered by the company.
- e) Resume Sales Service:-
  - The revenue from Resume Sale Services is earned in the form of fees and is recognized on completion of the related service.

In respect of a) and b) above, the unaccrued amounts are not recognized as revenue till all obligations are fulfilled and are reflected in the Balance sheet as Income received in advance (Deferred Sales Revenue.)

All the above sources of revenue are shown net of service tax and is not recognized in instances where there is uncertainty with regard to ultimate collection. In such cases revenue is recognized on reasonable certainty of collection.

#### 2.6 Investments

Long-term investments are carried at cost less provision for permanent diminution in value of such investments. Current investments are carried at lower of cost and fair value.

#### 2.7 Employee Benefits

The company has Defined Contribution plan for the post employment benefits namely Provident Fund which is recognized by the income tax authorities. These funds are administered through the Regional Provident Fund Commissioner and the Company's contributions thereto are charged to revenue every year. The Company's contribution to state plans namely Employee State Insurance Fund is charged to revenue every year.

The Company has Defined Benefit plans namely leave encashment, compensated absence and gratuity for employees, the liability for which is determined on the basis of an actuarial valuation at the end of the year. The Gratuity Fund is recognized by the income tax authorities and is administered through Life Insurance Corporation of India under its Group Gratuity Scheme.

Termination benefits are recognized as an expense immediately.

Gains and losses arising out of actuarial valuations are recognized immediately in the Profit and Loss Account as income or expense.

#### 2.8 Leased Assets

- a) Assets acquired on lease where the Company has substantially all the risks and rewards of ownership are classified as finance leases. Such assets are capitalized at the inception of the lease at lower of the fair value or the present value of minimum lease payments and a liability is created for an equivalent amount. Each lease amount paid is allocated between the liability and the interest cost, so as to maintain a constant periodic rate of interest on the outstanding liability for each period.
- b) Leases of assets under which significant risks and rewards of ownership are effectively retained by the lessor are classified as operating leases. Lease payments under an operating lease are recognised as expense in the Profit and Loss Account on a straight line basis over the lease term.

#### 2.9 Taxes on Income

Tax expense comprises of current tax and deferred tax. Deferred tax reflects the effect of temporary timing differences between the assets and liabilities recognized for financial reporting purposes and the amounts that are recognized for current tax purposes. Deferred tax assets are recognized and carried forward only to the extent there is a reasonable/virtual certainty that sufficient future taxable income will be available against which such deferred tax asset can be realized.

#### 2.10 Earnings Per Share (EPS)

The earnings considered in ascertaining the Company's EPS comprises the net profit after tax and include the post tax effect of any extra ordinary items. The number of shares used in computing Basic EPS is the weighted average number of shares outstanding during the year.

# 2.11 Employee Stock Option Based Compensation

Stock options granted to the employees and to the non-executive Directors who accepted the grant under the Company's Stock Option Plan are accounted in accordance with Securities and Exchange Board of India (Employees Stock Option Scheme) Guidelines, 1999 as amended from time to time and the guidance note on Employee Share Based Payments issued by ICAI. The Company follows the intrinsic value method and accordingly, the excess, if any, of the market price of the underlying equity shares as of the date of the grant of the option over the exercise price of the option, is recognized as employee compensation cost and amortised on a graded vesting basis over the vesting period.

#### 2.12 Provisions and Contingencies

The Company creates a provision when there is a present obligation as a result of past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of obligation. A disclosure of contingent liability is made when there is a possible obligation or a present obligation that will probably not require outflow of resources or where a reliable estimate of the obligation cannot be made.

# 2.13 Dividend income

Dividend from investments is recognized when the right to receive the payment is established and when no significant uncertainty as to measurability or collectability exists.

# 2.14 Interest Income

Interest income is recognized on the time basis determined by the amount outstanding including the tax credits and the rate applicable and where no significant uncertainty as to measurability or collectability exists.

#### 2.15 Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in India requires the Management to make estimate and assumptions that affect the reported amount of assets and liabilities as at the Balance Sheet date, reported amount of revenue and expenses for the year and disclosures of contingent liabilities as at the Balance Sheet date. The estimates and assumptions used in the accompanying financial statements are based upon Management's evaluation of the relevant facts and circumstances as at the date of the financial statements. Actual results could differ from these estimates.

3. Share Capital (Amount Rs. Mn)

Particulars	As at March 31, 2012	As at March 31, 2011
AUTHORIZED CAPITAL		
60.00 Million Equity Shares of Rs. In 10/- each (Previous year – 60.00 Million		
Equity Shares of Rs. In 10/- each)	600.00	600.00
ISSUED, SUBSCRIBED AND PAID-UP CAPITAL		
54.59 Million Equity Shares of Rs. In 10/- each fully paid up	545.91	545.91
(Previous year – 54.59 Million Equity Shares of Rs. In 10/- each fully paid up)		
[Of the above, 49.00 Million Equity Shares of Rs. In 10/- each (Previous year		
49.00 Million Equity Shares of Rs. In 10 each) were allotted as fully paid up		
by way of bonus shares out of Securities Premium, General Reserve and Profit		
& Loss Account]		
Total	545.91	545.91

a. Reconciliation of the shares outstanding at the beginning and at the end of the reporting period

Particulars	As at March 31, 2012 No. of Shares	As at March 31, 2012 (Rs. Mn)	As at March 31, 2011 No. of Shares	As at March 31, 2011 (Rs. Mn)
Equity Shares				
At the beginning of the period	54,590,512	545.91	54,590,512	545.91
Add: Issued during the period		-		-
Outstanding at the end of the period		545.91		545.91

# b. Terms/Rights attached to equity shares

The company has only one class of equity shares having a par value of Rs 10 per share. Each holder of equity shares is entitled to one vote per share. The company declares and pays dividend in Indian Rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

The company proposes to distribute a dividend of Rs. 2/- per share to equity shareholders in reference to paid up capital as on March 31, 2012. The Board of Directors have approved, subject to the approval of shareholders of the Company and other regulatory authorities, an issue of bonus shares in the ratio of 1:1 (i.e. One new equity share for every one equity share held) to the existing equity shareholders of the Company. Therefore, the proposed dividend will be Rs 1/- per share, once the requisite approvals for bonus issue, as stated above are obtained.

In reference to the above, the company proposes to increase the authorised share capital from existing Rs 600 million to Rs 1200 million subject to approval of the shareholders.

c. Aggregate number of bonus shares issued, shares issued for consideration other than cash and

shares bought back during the period of five years immediately preceding the reporting date:-

Particulars	FY	FY	FY	FY	FY
	2011-12	2010-11	2009-10	2008-09	2007-08
Equity Shares allotted as fully paid bonus shares by capitalisation of securities premium	-	27,295,256	-	-	-
Total	-	27,295,256	-	-	-

d. Details of shareholders holding more than 5% shares in the company

Particulars	FY 201	1-12	FY 2010-11	
	No of Shares	% Holding	No of Shares	% Holding
Equity Shares of Rs 10 each fully paid				
- Sanjeev Bikhchandani	19,235,406	35.24	19,235,406	35.24
- Sanjeev Bikhchandani & Hitesh Oberoi holding on behalf of Endeavour holding	4,367,440	8.00	4,367,440	8.00
- Hitesh Oberoi	3,798,782	6.96	3,898,782	7.14
- HILESH ODEIOI	3,790,702	0.90	3,090,702	7.14
Total	27,401,628	50.20	27,501,628	50.38

# 4. RESERVES AND SURPLUS

Particulars	As at March	As at March	As at March	As at March
	31, 2012 (Rs. Mn)	31, 2012 (Rs. Mn)	31, 2011 (Rs. Mn)	31, 2011 (Rs. Mn)
Securities Premium Account	(KS. IVIII)	(KS. IVIII)	(KS. IVIII)	(KS. WIII)
Opening Balance	1,310.07		1,583.03	
Less: Utilisation for issue of bonus shares	1,010.07		1,000.00	
Ecos. Officiation for issue of bonus shares	-	1,310.07	272.95	1,310.07
General Reserve				
Opening Balance	48.54		34.98	
Add: Transfer from Statement of Profit and	91.97			
Loss under Companies (Transfer of Profit to	71.77			
Reserves Rules), 1975				
Add: Transfer from Profit and Loss Account	5.06	145.57	13.56	48.54
(Stock Options Outstanding Account)				
Stock Options Outstanding Account				
Opening Balance	30.62		26.65	
Add: Transfer during the year	14.98		17.67	
Less: Adjusted against advance given to Info	0.02		0.14	
Edge Employees Stock Option Trust				
Less: Transfer to Profit & Loss Account	5.06	40.52	13.56	30.62
Profit & Loss Account				
Opening Balance	2694.68		1,902.70	
Add: Net Profit after tax transferred from	1226.23		839.72	
statement of Profit and Loss				
Transfer from Stock Option Outstanding	5.06		13.56	
Account				
Less: Appropriations	122.12			
Proposed Dividend	109.18		40.94	
Dividend Tax	17.71		6.80	
Transfer to General Reserve under Companies (Transfer of Profit to Reserves Rules), 1975	91.97		-	
Transfer to General Reserve (Employee Stock	5.06	3,702.06	13.56	2,694.68
Options Outstanding Account)				
Total		5,198.21		4,083.91

# 5. LONG TERM BORROWINGS

	Non-Curre	nt Portion	Current Maturities		
	As at March		As at March 31, 2012	As at March 31, 2011	
	(Rs. Mn)	(Rs. Mn)	(Rs. Mn)	(Rs. Mn)	
SECURED LOANS					
Term Loans from banks	2.79	2.89	3.81	3.85	
Current Maturities transferred to Current Liabilities	-	-	(3.81)	(3.85)	
		_			
	2.79	2.89	-	-	

a. Term Loans from banks are secured by hypothecation of Vehicles taken on lease.

b. Term loans carry interest rates ranging from 8% to 10%. The loan is repayable along with interest with in 2 to 3 years from the date of loan.

Leased Assets included in vehicles where the company is a lessee under finance leases are:

Finance Lease Liabilities- minimum lease payments:	As at March	As at March
	31, 2012	31, 2011
	(Rs. Mn)	(Rs. Mn)
Not later than 1 year	4.30	4.33
Later than 1 year and not later than 5 years	3.01	3.03
Total minimum lease payments	7.31	7.36
Less: Future finance charges on finance leases	0.71	0.62
Present value of finance lease liabilities	6.60	6.74
Representing lease liabilities:		
- Current	3.81	3.85
- Non Current	2.79	2.89
	6.60	6.74
The present value of finance lease liabilities may be analyzed as follows:		
Not later than 1 year	3.81	3.85
Later than 1 year and not later than 5 years	2.79	2.89
Total	6.60	6.74

# 6. TRADE PAYABLES

	Long	Term	Short Term	
Particulars	As at March	As at March	As at March	As at March
	31, 2012	31, 2011	31, 2012	31, 2011
	(Rs. Mn)	(Rs. Mn)	(Rs. Mn)	(Rs. Mn)
Trade Payables				
- total outstanding dues of micro, small and	-	-	-	-
medium enterprises				
- total outstanding dues of creditors other	-	-	270.41	236.33
than micro, small and medium enterprises				
Total	-	-	270.41	236.33

Based on information available with the Company, there are no dues to micro, small and medium enterprises, as defined in Micro, Small and Medium Enterprises Development Act, 2006 as on March 31, 2012.

#### 7. OTHER CURRENT LIABILITIES

Particulars	As at March 31, 2012 (Rs. Mn)	As at March 31, 2011 (Rs. Mn)
Current Maturities of Term Loans transferred from Long Term Borrowings	3.81	3.85
Interest accrued but not due on loans	0.04	0.04
Income received in advance (Deferred Sales Revenue)	1,189.03	894.66
Unpaid Dividend*	0.07	0.06
Unpaid Application Money received by the company for allotment of securities and due for refund*	0.12	0.12
Amount due to Subsidiaries (unsecured)	-	0.04
Others		
-Service Tax Payable	8.87	8.89
-TDS Payable	19.58	17.52
-Others	4.47	3.48
Total	1,225.99	928.66

<sup>\*</sup> Will be credited to Investor Education and Protection Fund as and when due

# 8. PROVISIONS

	Long	Term	Short Term		
	As at March	As at March	As at March	As at March	
	31, 2012	31, 2011	31, 2012	31, 2011	
	(Rs. Mn)	(Rs. Mn)	(Rs. Mn)	(Rs. Mn)	
Provision for Employee Benefits					
Provision for Compensated Absence	-	-	20.00	19.23	
Provision for Gratuity	-	-	15.16	17.92	
Other Provisions					
Accrued Bonus	-	-	69.13	54.49	
Provision for Tax	-	-	-	1,434.88	
Less: Advance Tax	-	-	-	(1,377.69)	
Proposed Dividend	-	_	109.18	40.94	
Dividend Tax	-	-	17.71	6.80	
Total	-	-	231.18	196.57	

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# 9. FIXED ASSETS

	GROSS B	BLOCK			DEPRECIATION/AMORTISATION				NET BLOCK		
PARTICULARS	As at April 01, 2011	Additions during the year	Deletions/ Write off during the year	As at March 31, 2012	Up to April 01, 2011	Depreciation/ Amortisation for the year	Accumulated Depreciation on Deletions	Up to March 21, 2012	As at March 31, 2012	As at March 31, 2011	
Own Assets											
Tangible Assets											
Leasehold Land	346.95	-	_	346.95	10.58	5.16	-	15.74	331.21	336.37	
Building	91.19	_	-	91.19	1.86	4.57	-	6.43	84.76	89.33	
Leasehold Improvements	66.01	1.18	-	67.19	54.17	6.21	-	60.38	6.81	11.84	
Computers	166.67	46.82	15.49	198.00	121.79	28.14	15.39	134.54	63.46	44.88	
Plant and Machinery	33.52	1.30	0.72	34.10	22.95	9.17	0.72	31.40	2.70	10.57	
Furniture and Fixtures	31.97	3.55	0.64	34.88	20.22	6.40	0.64	25.98	8.90	11.75	
Office Equipment	47.69	9.96	0.04	57.61	40.89	6.76	0.04	47.61	10.00	6.80	
Vehicles	0.73	-	-	0.73	0.73	-	-	0.73	-	-	
Assets taken on Finance Lease											
Vehicles	18.50	6.75	4.50	20.75	8.91	4.03	3.16	9.78	10.97	9.59	
	803.23	69.56	21.39	851.40	282.10	70.44	19.95	332.59	518.81	521.13	
Intangible Assets											
Own Assets (Acquired)											
Goodwill	0.26	-	-	0.26	0.26	-	-	0.26	-	-	
Operating and Marketing Rights	27.56	-	-	27.56	27.56	-	-	27.56	-	-	
Enterprise Resource Planning Software	20.43	0.87	-	21.30	5.32	4.53	-	9.85	11.45	15.11	
Other Software Licenses	4.92	-	-	4.92	2.42	1.64	-	4.06	0.86	2.50	
	53.17	0.87	-	54.04	35.56	6.17	-	41.73	12.31	17.61	
Total	856.40	70.43	21.39	905.44	317.66	76.61	19.95	374.32	531.12	538.74	
Previous Year	570.80	328.16	42.56	856.40	283.09	71.15	36.58	317.66	538.74		

# 10. NON-CURRENT INVESTMENTS

10. NON-CURRENT INVESTMENTS	As at March	As at March	As at March	As at March
Particulars	31, 2012 (Rs. Mn)	31, 2012 (Rs. Mn)	31, 2011 (Rs. Mn)	31, 2011 (Rs. Mn)
Others (Unquoted) (valued at cost unless otherwise stated)				
Investments in Equity Instruments of Subsidiary Companies				
9,800 (Previous year – 9,800) shares of Jeevansathi Internet Services Pvt. Ltd. Of Rs. 10/- each fully paid up. (two hundred shares are held by the nominees of the company)	0.10		0.10	
9,998 (Previous year – 9,998) shares of Naukri Internet Services Pvt. Ltd. Of Rs. 10/- each fully paid up. (two shares are held by the nominees of the company)	0.10		0.10	
7,009,999 (Previous year – 3,009,999) shares of Allcheckdeals India Pvt. Ltd. of Rs. 10/- each fully paid up. (One share is held by Naukri Internet Services Pvt Ltd)	70.10		30.10	
13,210 (Previous year – 7,865) shares of Applect Learning Systems Pvt. Ltd. of Rs 10/- each fully paid up. (and share premium of Rs. 8,254.47/- per share).	168.10		65.00	
Nil (Previous year – 5,954) shares of eTechAces Marketing and Consulting Pvt. Ltd. of Rs 10/- each fully paid up. (and share premium of Rs. 16,726.40/- per share).	-		194.49	
1,112,001(Previous year – 1,112,001) shares of Info Edge (India) Mauritius Limited of USD 1/- each fully paid up	45.60		45.60	
Less: Provision for diminution in value of investment Investment in Equity Instruments of Associate Companies	(45.00)	239.00	(41.49)	293.91
11,950 (Previous year - NIL) shares of eTechAces Marketing and Consulting Pvt. Ltd. of Rs 10/- each fully paid up. (and share premium of Rs. 16,726.40/-per share).	200.00		-	
58,480 (Previous year – 22,397) shares of DC Foodiebay Online Services Private Limited of Rs 1/each fully paid up. (and share premium of Rs. 802.69/- per share).	47.00		18.00	
258 (Previous year - NIL) shares of Nogle Technologies Pvt. Ltd. of Rs 10/- each fully paid up. (and share premium of Rs. 40/- per share).	0.01		-	
476,666 (Previous year - NIL) shares of Ninety Nine Labels Pvt. Ltd. of Rs 10/- each fully paid up. (and share premium of Rs. 102.38/- per share computed				
on weighted average basis.)  Investment in Unsecured 0.1% Optionally	53.57	300.58	-	18.00

Convertible Cumulative Redeemable Preference				
Shares of Subsidiary Company				
15,000 (Previous year – NIL) shares of Applect		150.00		-
Learning Systems Pvt. Ltd. of Rs 10,000/- each fully				
paid up. (and share premium of Rs. 9,999 /- per				
share)				
Investments in Preference Shares of Associate				
Companies				
4,571 (Previous year - NIL) shares of eTechAces				
Marketing and Consulting Pvt. Ltd. of Rs 100/- each	100.02			
fully paid up. (and share premium of Rs. 21,781.31/-	100.02		-	
per share computed on average basis.)				
498,400 (Previous year - NIL) shares of Ninety Labels				
Pvt. Ltd. of Rs 10/- each fully paid up. (and share				
premium of Rs. 253.91/- per share).	131.53		-	
promising the 2001717 per onarcy.				
44,584 (Previous year - NIL) shares of DC Foodiebay				
Online Services Pvt. Ltd. of Rs 1/- each fully paid up.				
(and share premium of Rs. 3,026.99/- per share	135.00		-	
computed on weighted average basis)				
4,201 (Previous year – 1,757) shares of Nogle				
Technologies Private Limited of Rs 10/- each fully paid	20.00		5.00	
up. (and share premium of Rs. 4750.77/- per share).	20.00		5.00	
107,801 (Previous year - NIL) shares of Kinobeo				
Software Pvt. Ltd. of Rs 10/- each fully paid up. (and	270.00	656.55		5.00
share premium of Rs. 2,494.61/- per share computed	270.00	030.33	-	3.00
on average basis)				
Investment in Unsecured Optionally Fully				
Convertible Debentures of Subsidiary Company				
NIL (Previous Year 10) No's, 6% Optionally Fully				F0 00
Convertible Debentures of Rs 50 Lakh each of Applect		-		50.00
Learning Systems Pvt. Ltd.				
Investment in Unsecured Optionally Fully Convertible Debentures of Associate Company				
50 (Previous year - NIL) debentures of Ninety				
		E0 00		
LabelsPvt. Ltd. of Rs 10 Lakh each fully paid up.		50.00		-
Investments in Mutual Funds				
5,000,000 (Previous Year 5,000,000) Units of Rs 10/-				
each in ICICI Prudential FMP Series 54-1 Year Plan A				
Cumulative	50.00		50.00	
4,631,731 (Previous Year NIL) Units of Rs 10.80/-				
each in ICICI Prudential Interval Fund Annual Interval				
Plan-I Institutional Cumulative Growth				
	50.00		-	
5,000,000 (Previous Year 2,000,000) Units of Rs 10/-				
each in DSP Blackrock Fixed Term Plan 12M Series 6-				
Growth	50.00		20.00	
5,493,950 (Previous Year NIL) Units of Rs 10/- each in				
DSP Blackrock FMP 12M Series 32-Growth	54.94		-	
5,000,000 (Previous Year NIL) Units of Rs 10/- each in	-			
DSP Blackrock FMP Series 10 12M-Growth	50.00		-	
4,000,000 (Previous Year NIL) Units of Rs 10/- each in				
DSP Blackrock FMP-Series 37-13M- Growth	40.00		-	
		l		

58.99	-
50.00	50.00
-	50.00
50.00	-
50.00	_
33.00	
55 04	_
00.01	
_	50.00
-	30.00
	50.00
-	30.00
F0 00	
50.00	-
E 4 04	
54.91	-
55.06	-
55.03	-
-	40.55
-	50.00
-	50.00
-	50.00
50.00	-
44.69	_
55 10	_
00.10	
55 15	
55.15	-
55 10	
55.10	
	56.60
-	56.60
E1 F0	
51.50	-
F0 00	
50.00	-
-	50.00
	58.99  50.00   50.00  50.00  55.04    50.00  54.91  55.06  55.03    50.00  44.69  55.10  55.15  55.10   51.50  50.00

5,000,000 (Previous Year NIL) Units of Rs 10/- each in				
Axis Fixed Term Plan - Series 16 (370 Days)-Growth				
, , ,	50.00		-	
2,000,000 (Previous Year NIL) Units of Rs 10/- each in				
Axis Fixed Term Plan - Series 17 (12 Months)-Growth				
Plan	20.00		-	
5,503,000 (Previous Year NIL) Units of Rs 10/- each in				
Axis Fixed Term Plan - Series 22 (374 days)-Growth				
Plan	55.03		-	
6,000,000 (Previous Year NIL) Units of Rs 10/- each in				
Birla Sun Life Fixed Term Plan Series DX Growth	60.00		-	
5,000,000 (Previous Year NIL) Units of Rs 10/- each in				
Birla Sun Life Fixed Term Plan Series EE Growth	50.00		-	
5,502,950 (Previous Year NIL) Units of Rs 10/- each in				
Birla Sun Life Fixed Term Plan Series EQ Growth	55.03		-	
5,000,000 (Previous Year NIL) Units of Rs 10/- each in				
SBI Debt Fund Series-367 Days-6-Growth	50.00	1,475.57	-	567.15
TOTAL		2,871.70		934.06

# 11. DEFERRED TAX ASSET

Particulars	As at March 31, 2012 (Rs. Mn)	As at March 31, 2011 (Rs. Mn)	
Deferred Tax Asset / (Liability)			
Opening Balance	40.67	33.74	
Adjustment for the current year	1.07	6.93	
Closing Balance	41.74	40.67	

Significant components of deferred tax assets/ (liabilities) are shown in the following table:

Particulars	As at March 31, 2012 (Rs. Mn)	As at March 31, 2011 (Rs. Mn)
Deferred Tax Asset / (Liability)		, ,
Provision for Leave Encashment	6.49	6.39
Provision for Doubtful Debts	1.62	2.28
Depreciation	20.60	21.01
Others	13.03	10.99
Net Deferred Tax Asset/ (Liability)	41.74	40.67

# 12. LOANS & ADVANCES

	Long	Term	Short Term		
Particulars	As at March 31, 2012 (Rs. Mn)	As at March 31, 2011 (Rs. Mn)	As at March 31, 2012 (Rs. Mn)	As at March 31, 2011 (Rs. Mn)	
(Unsecured, considered good)					
Capital Advances	64.87	65.01	-	-	
Security Deposits	46.63	44.92	12.20	8.09	
Advance to Subsidiary Company	1	ı	4.29	20.51	
Amount due from Associate Company	1	ı	0.36	-	
Others					
- Advance recoverable in cash or in kind or for value to be received*	15.54	12.79	40.17	42.10	
- Advance Recoverable From ESOP Trust	-	1	(0.03)	13.40	
- Balance with Service Tax Authorities	-	-	2.82	1.93	
- Advance Tax	-	-	1948.15	-	
Less: Provision for Tax	-	-	(1,946.48)	-	
- Advance Tax - Fringe Benefits	-	-	29.69	29.69	
Less: Provision for Tax - Fringe Benefits	-	-	(28.69)	(28.69)	
Total	127.04	122.72	62.48	87.03	
* Includes Rs (0.05) Million (Previous year Rs (0.02) Million) outstanding with directors					

# 13. OTHER NON CURRENT/ CURRENT ASSETS

Particulars	Non-Current		Current	
(Unsecured Considered Good)	As at March 31, 2012 (Rs. Mn)	As at March 31, 2011 (Rs. Mn)	As at March 31, 2012 (Rs. Mn)	As at March 31, 2011 (Rs. Mn)
Non Current portion of Fixed Deposits transferred	618.80	745.49	-	-
from Cash & Bank Balances				
Interest Accrued on Fixed Deposits	48.18	36.20	57.73	32.27
Interest Accrued on Debentures	-	-	-	2.39
Total	666.98	781.69	57.73	34.66

# **14. CURRENT INVESTMENTS**

Investment in Mutual Funds (Unquoted) (Valued at lower of cost and fair value, unless stated otherwise)			
Particulars	As at March 31, 2012 (Rs. Mn)	As at March 31, 2011 (Rs. Mn)	
18,97,278 (Previous Year 1,705,617) Units of Rs 105.74/- each in ICICI	200 / 1	100.24	
Prudential Flexible Income Plan Premium - Daily Dividend	200.61	180.34	
NIL (Previous Year 7,038,997) Units of Rs 10.07/- each in ICICI Prudential Banking and PSU Debt Fund Premium Plus Daily Dividend	_	70.88	
NIL (Previous Year 122,800) Units of Rs 1000.54/- each in DSP BlackRock			
Floating Rate Fund-Institutional Plan Daily Dividend	-	122.87	
NIL (Previous Year 5,000,000) Units of Rs 10/- each in DSP Blackrock FMP			
12M Series 13-Growth	-	50.00	
10,837,343 (Previous Year 34,897,728) Units of Rs 10/- each in HDFC Cash			
Management Fund-Treasury Advantage Plan - Wholesale-Daily Dividend	108.72	350.08	
NIL (Previous Year 5,090,771) Units of Rs 10/- each in Birla Sun Life Fixed			
Term Plan Series CW Growth	-	50.91	
4,414 (Previous Year 22,362,958) Units of Rs 10/- each in Birla Sun Life			
Saving Fund -Instl-Daily Div Reinvestment	0.44	223.78	
NIL (Previous Year 5,000,000) Units of Rs 10/- each in Birla Sun Life Fixed			
Term Plan Series CR Growth	-	50.00	
NIL (Previous Year 22,672,465) Units of Rs. 10/- each in GFCD IDFC Money			
Manager Fund - Treasury Plan – Super Inst Plan C Daily Dividend	-	226.76	
NIL (Previous Year 5,000,000) Units of Rs 10/- each in IDFC Fixed Maturity			
Yearly Series 40 Growth	-	50.00	
153,976 (Previous Year 15,000,586) Units of Rs 10/- each in SBI SHF Ultra			
Short Term Fund IP Daily Div	154.07	150.10	
3,775,183 (Previous Year 3,520,170) Units of Rs 10/- each in Templeton	07.70	05.04	
India Ultra Short Bond Fund Institutional Plan Daily Dividend	37.79	35.24	
27,079,374 (Previous Year 21,993,764) Units of Rs 10/- each in Templeton	074 44	220.10	
India Ultra Short Bond Fund Super Institutional Plan Daily Dividend	271.11	220.19	
2,688,154 (Previous Year 14,798,856) Units of Rs 10/- each in Kotak Flexi	27.01	140 40	
Debt Scheme Institutional - Daily Dividend  1,483,809 (Previous Year 6,130,023) Units of Rs 10/- each in Fidelity Ultra	27.01	148.69	
· · · · · · · · · · · · · · · · · · ·	14.85	41 22	
Short Term Debt Fund Super Instl - Daily Dividend  NIL (Previous Year 43,417) Units of Rs 10/- each in Reliance Money Manager	14.63	61.33	
Fund-Institutional Option-Daily Dividend	_	43.48	
29,469 (Previous Year NIL) Units of Rs 10/- each in IDFC Cash Fund-	_	43.40	
Investment Plan B-Daily Dividend	31.20	_	
9,638,342 (Previous Year NIL) Units of Rs 10/- each in IDFC Money Manager	51.20		
Fund - TP - Super Inst Plan C - Daily Div	96.40		
TOTAL	942.20	2,034.65	

# **15. TRADE RECEIVABLES**

	Non-Cu	urrent	Current	
Particulars	As at March	As at March	As at March	As at March
	31, 2012	31, 2011	31, 2012	31, 2011
	(Rs. Mn)	(Rs. Mn)	(Rs. Mn)	(Rs. Mn)
Outstanding for a period exceeding six				
months from the date they are due for				
payment				
- Secured, considered good	-	-	-	-
- Unsecured, considered good	-	-	4.18	5.55
- Doubtful	-	-	-	-
Less: Provision for doubtful receivables	-	-	(4.18)	(5.55)
Total (A)	-	-	-	-
, ,				
Other Receivables	-	-	-	-
- Secured, considered good	-	-	-	-
- Unsecured, considered good	-	-	35.92	38.85
- Doubtful	-	-	0.82	1.32
Less: Provision for doubtful receivables	-	-	(0.82)	(1.32)
Total (B)			35.92	38.85
Grand Total (A) + (B)	-	-	35.92	38.85

# 16. CASH & BANK BALANCES

	Non-Current		Cur	rent
Particulars	As at March	As at March	As at March	As at March
	31, 2012	31, 2011	31, 2012	31, 2011
	(Rs. Mn)	(Rs. Mn)	(Rs. Mn)	(Rs. Mn)
Cash & Cash Equivalents				
Cash In Hand	-	-	3.41	1.51
Balances with Banks:				
-in Current Accounts	-	-	258.15	91.94
-in Fixed Deposit Accounts with original maturity of	-	-	25.75	10.25
less than 3 months				
-in Fixed Deposit Accounts with original maturity	618.80	745.49	-	-
for more than 12 months				
Non Current portion transferred to non current	(618.80)	(745.49)	-	-
assets				
Other Bank Balances				
Balances in Fixed Deposit Accounts with original	-	-	1,755.64	1,188.10
maturity for more than 3 months but less than 12			·	
months*				
Unpaid Application Money received by the company	-	-	0.12	0.12
for allotment of securities and due for refund **				
Unpaid Dividend **			0.07	0.06
Total	-	-	2043.14	1291.98

<sup>\*</sup> Includes Rs. 50.28 Million (Previous year Rs. 50.35 Million) as margin money with bank \*\* (Not available for use by the company)

# 17. REVENUE FROM OPERATIONS

Particulars	As at March 31, 2012 (Rs. Mn)	As at March 31, 2011 (Rs. Mn)
Sale of Services	3,756.38	2,936.21
Other Operating Revenues	14.46	3.92
Total	3,770.84	2,940.13

# **18. OTHER INCOME**

Particulars	Long Term		ng Term Short Term	
	As at March	As at March	As at March	As at March
	31, 2012	31, 2011	31, 2012	31, 2011
	(Rs. In Mn)	(Rs. In Mn)	(Rs. In Mn)	(Rs. In Mn)
Interest Received/Receivable on Fixed Deposits with	70.37	85.15	122.15	110.65
Banks				
Interest on Debentures	-	-	1.17	2.66
Dividend Income from Mutual Funds	-	-	120.65	66.62
Profit on sale of Investment (net)	66.87	-	1.19	-
Profit on sale of Fixed Assets (net)	-	-	0.82	-
Other Non Operating Income	-	-	11.35	13.73
Total	137.24	85.15	257.33	193.66

# 19. EMPLOYEE BENEFITS EXPENSE

Particulars	As at March 31, 2012 (Rs. Mn)	As at March 31, 2011 (Rs. Mn)
Salaries, Wages and Bonus	1,041.54	819.30
Contributions to Provident and other funds	37.73	36.04
Sales Incentives and Commissions	170.86	173.75
Staff Welfare and Benefits	68.88	56.71
Employee Stock Option Scheme Compensation	14.98	17.67
Other Employee Expenses	35.97	33.66
Total	1,369.96	1,137.13

# 20. FINANCE COSTS

Particulars	As at March 31, 2012 (Rs. Mn)	As at March 31, 2011 (Rs. Mn)
Interest on long term borrowings	0.67	0.77
Others	19.45	20.97
Total	20.12	21.74

# 21. DEPRECIATION AND AMORTIZATION

Particulars	As at March 31, 2012 (Rs. Mn)	As at March 31, 2011 (Rs. Mn)
Depreciation of Tangible Assets	70.44	65.77
Amortisation of Intangible Assets	6.17	5.38
Total	76.61	71.15

#### 22. ADVERTISING AND PROMOTION COST

Particulars	As at March 31, 2012 (Rs. Mn)	As at March 31, 2011 (Rs. Mn)
Advertisement Expenses	503.92	373.55
Promotion & Marketing Expenses	12.05	6.70
Total	515.97	380.25

# 23. ADMINISTRATION AND OTHER EXPENSES

Particulars	As at March 31, 2012 (Rs. Mn)	As at March 31, 2011 (Rs. Mn)
Electricity and Water	28.76	25.25
Rent	107.59	106.65
Repairs and Maintenance (Building)	13.31	16.28
Repairs and Maintenance (Machinery)	18.06	16.30
Legal and Professional Charges	28.12	23.55
Rates & Taxes	0.07	0.07
Insurance	1.97	1.35
Communication expenses	43.72	34.86
Travel & Conveyance	43.23	38.72
Provision for Doubtful Debts	0.45	1.58
Loss on sale of Investments (net)	-	0.02
Loss on sale of fixed assets (net)	-	1.74
Net Loss on Foreign Currency Transactions	1.25	1.52
Miscellaneous expenses	62.77	52.58
Total	349.30	320.47

# 24. NETWORK, INTERNET AND OTHER DIRECT CHARGES

Particulars	As at March 31, 2012 (Rs. In Mn)	As at March 31, 2011 (Rs. In Mn)
Internet and Server Charges	85.29	93.61
Others	7.88	6.77
Total	93.17	100.38

#### 25. CAPITAL COMMITMENTS

- 1. As on March 31, 2012 there is a capital advance of Rs 64.87 Million (Previous Year Rs. 65.01 Million) outstanding against capital account contracts. This primarily includes the following:
  - (i) Rs. 60.78 Million (Previous year Rs. 60.78 Million) relating to the project for construction of office building on leasehold land in respect of which the project for construction has commenced with an estimated value of contract of Rs 782 Million to be executed on capital account..
  - (ii) Rs. 3.93 Million (Previous year Rs. 3.36 Million) relating to ERP implementation project with an estimated value of contract of Rs. 3.93 Million (Previous year Rs 4.57 Million) to be executed on capital account.
  - (iii) Rs. 0.16 Million (Previous year Rs. 0.87 Million) advanced against multiple contracts with total estimated value of contracts of Rs. 0.16 Million (gross) (Previous year Rs. 1.37 Million) (gross) to be executed on capital account.

# 26. Operating Leases where the company is a lessee:

The company has entered into lease transactions mainly for leasing of office premises for periods between 1 to 9 years. The terms of lease include terms of renewal, increase in rents in future periods and terms of cancellation. The operating lease payments recognized in the Statement of Profit and Loss amount to Rs 108.38 Million (included in Note 23 – Administration and Other Expenses Rs. 107.59 Million and in Note-19 Employee Benefits Expense Rs 0.79 Million [(Previous Year Rs. 107.80 Million) (included in Note 23 – Administration and Other Expenses Rs. 106.65 Million and in Note 19 – Employee Benefits Expense Rs 1.14 Million)].

27. Expenditure in Foreign Currency Amount in Rs. Mn

Particulars	Year ended March 31, 2012	Year ended March 31, 2011
Server Charges	62.42	54.30
Advertising, Promotion & Marketing Expenses	19.63	3.70
Travel Expenses	0.75	1.58
Foreign Branch Expenses	39.61	36.78
Others	5.95	4.94
Total	128.36	101.30

28. Earnings in Foreign Exchange Amount in Rs. Mn

Particulars	Year ended March 31, 2012	Year ended March 31, 2011
Export of Services	347.03	289.49
Total	347.03	289.49

29. Auditor's Remuneration Amount in Rs. Mn

Particulars	Year ended March 31, 2012	Year ended March 31, 2011
As Auditors	2.30	2.30
As Tax Auditors	0.20	0.20
Certification	1	0.22
Out of Pocket Expenses & Service Tax	0.56	0.37
Total	3.06	3.09

30. Basic and Diluted Earnings per share (EPS):

Particulars	Year ended March 31, 2012	Year ended March 31, 2011
Profit attributable to Equity Shareholders (Rs. Mn)	1,226.23	839.72
Weighted average number of Equity Shares outstanding during the year (Nos.)	54,590,512	54,590,512
Basic & Diluted Earnings Per Equity Share of Rs. 10 each (Rs.)	22.46	15.38

#### 31. (1) Related Party Disclosures

A) Names of related parties with whom transactions were carried out and description of relationship as identified and certified by the Company as per the requirements of Accounting Standard - 18 specified in Companies (Accounting Standard) Rules, 2006 and where control exists for the year ended March 31, 2012:

#### **Subsidiaries**

Jeevansathi Internet Services Private Limited (JISPL) Naukri Internet Services Private Limited (NISPL) Info Edge (India) Mauritius Limited (IEIML) Allcheckdeals India Pvt. Ltd. (ACDIPL) Applect Learning Systems Pvt. Ltd. (ALSPL)

#### **Associates**

DC Foodiebay Online Services Private Limited (DCFOSPL) Nogle Technologies Private Limited (NTPL) eTechAces Marketing & Consulting Pvt. Ltd. (EMCPL) Ninty Nine Labels Private Limited (99LABELS) Kinobeo Software Private Limited (Mydala)

#### **Key Management Personnel (KMP) & Relatives**

Mr Sanjeev Bikhchandani

Ms Surabhi Bikhchandani (Spouse of Mr. Sanjeev Bikhchandani)

Mr Sushil Bikhchandani (Brother of Mr Sanjeev Bikhchandani)

Mr Hitesh Oberoi

Ms. Rimy Oberoi (Spouse of Mr. Hitesh Oberoi)

Ms. Divya Batra (Sister of Mr. Hitesh Oberoi)

Mr Ambarish Raghuvanshi

# Enterprises over which KMP & Relatives have significant influence

Minik Enterprises (Proprietorship concern of Mr. Sushil Bikhchandani)

Oyster Learning (Proprietorship concern of Ms. Rimy Oberoi)

# **Independent Directors- Non Executive**

Arun Duggal Ashish Gupta Bala Deshpande Naresh Gupta Saurabh Srivastava

# **Non-Executive Directors**

Kapil Kapoor

Sr N o	Nature of relationship	' transaction	Subsid iary Comp anies	Associa te Compa nies	KMP & Relati ves	Indepen dent Director s- Non Executiv e	Non- Executi ve Directo rs	mount (R Enterp rises over which KMP & Relati ves have signifi cant influe nce	Total
1	License Fee Paid: JISPL NISPL	Rs 0.10 Rs 0.10	0.20	-	-	-	-	-	0.20
2	Remuneration Paid: Sanjeev Bikhchandani Hitesh Oberoi Ambarish Raghuvanshi Surabhi Bikhchandani	Rs 16.68 Rs 15.76 Rs 11.78 Rs 1.41	-	-	45.63	-	-	-	45.63
3	Advances Given for busin (net): Sanjeev Bikhchandani Hitesh Oberoi NISPL JISPL IEIML ACDIPL	Rs 0.08 Rs 0.01 Rs 0.03 Rs 0.03 Rs 0.96 Rs 11.37	12.39	ı	0.09	-	1	1	12.48
4	Receipt of services: Minik Enterprises Divya Batra	Rs 0.92 Rs 0.48	-	-	0.48	-	-	0.92	1.40
5	Dividend Paid: Sanjeev Bikhchandani Hitesh Oberoi Ambarish Raghuvanshi Surabhi Bikhchandani Arun Duggal Bala Deshpande Kapil Kapoor	Rs 14.43 Rs 2.92 Rs 0.95 Rs 0.56 Rs 0.03 Rs 0.04 Rs 1.43	-	-	18.86	0.07	1.43	-	20.36

6	Services Rendered:								
	ACDIPL	Rs 10.54							
	ALSPL	Rs 0.14	40.40						
	EMCPL	Rs 0.16	10.68	0.41	_	_	_	_	11.09
	DCFOSPL	Rs 0.01							
	99Labels	Rs 0.03							
	Mydala	Rs 0.21							
7	Reimbursements Paid:	113 0.21							
,	99LABELS	Rs 0.06	_	0.06	_	_	_	_	0.06
8	Investment in Equity share			0.00		_		_	0.00
	EMCPL	Rs 5.51							
	ALSPL	Rs 50.00							
	DCFOSPL	Rs 29.00							
	ACDIPL	Rs 40.00	90.00	88.09		_		_	178.09
	NTPL	Rs 0.01	70.00	00.09	-	-	-	_	170.09
	99LABELS	Rs 53.57							
	77LABELS	KS 55.57							
9	Investment in Preference	Shares:							
	EMCPL	Rs 100.02							
	ALSPL	Rs 150.02							
	DCFOSPL	Rs 135.00							
	NTPL	Rs 155.00 Rs 15.00	150.00	651.55				_	801.55
	MYDALA	Rs 270.00	130.00	031.33	-	-	-	-	601.33
10	99LABELS	Rs 131.53							
10	Investment in Debentures			F0 00					FO 00
	99LABELS	Rs 50.00	-	50.00	-	-	-	-	50.00
11	Sitting Fees paid:								
' '	Arun Duggal	Rs 0.20							
	Ashish Gupta	Rs 0.20				0.74	0.10		0.84
	Bala Deshpande	Rs 0.10	-	-	-	0.74	0.10	-	0.04
	Kapil Kapoor	Rs 0.00							
		Rs 0.10							
	Naresh Gupta								
12	Saurabh Srivastava	Rs 0.20							
12	Commission paid:	Do 0.70							
	Arun Duggal	Rs 0.78				2 5 4			2 - 4
	Ashish Gupta	Rs 0.69	-	-	-	3.54	-	-	3.54
	Bala Deshpande	Rs 0.69							
	Naresh Gupta	Rs 0.69							
12	Saurabh Srivastava	Rs 0.69							
13	Conversion of Debentures	into Equity	E2 10						E2 10
	Shares	Dc E0 40	53.10	-	-	-	-	-	53.10
1.4	ALSPL	Rs 53.10							
14	Interest on Debentures Re			0.25					0.05
	99LABELS	Rs 0.35	-	0.35	-	-	-	-	0.35
10	Interest on Drofessons Ch	aroc							
15	Interest on Preference Sha	ai es							
	receivable:	. Then 1000							
		s Than 1000							
		s Than 1000							
		Than 1000							
		s Than 1000							
		Than 1000		_					
	99LABELS Rs Less	Than 1000	-	0.01	-	-	-	-	0.01
1									

1. Amounts paid to / on behalf of Info Edge Employee Stock Option Trust during the year are as below:

(a) Dividend paid

Rs. 0.50 Million

(b) Advances paid (net)

Rs. (13.43) Million

2. Amount due from Info Edge Employee Stock Option Trust as on March 31, 2012 is Rs. 0.03 Million

# C) Amount due to/from related parties as at March 31, 2012

Amount (Rs. Mn)

Sr. No	Nature of relationship / transaction	Subsidiary Companies	Associate Companies	Key Management Personnel & Relatives	Enterprises over which KMP & Relatives have significant	Total
	Dabit halamaa				influence	
	Debit balances					
1	Outstanding Advances/Receivables	4.29	0.36	-	-	4.65
	Maximum amount outstanding during the year	50.05	0.36	-	-	50.41
	Credit balances					
1	Outstanding Payable	-	-	0.05	-	0.05

#### 31 (2). Related Party disclosures

A) Names of related parties with whom transactions were carried out and description of relationship as identified and certified by the Company as per the requirements of Accounting Standard - 18 specified in Companies (Accounting Standard) Rules, 2006 and where control exists for the year ended March 31, 2011:

#### **Subsidiaries**

Jeevansathi Internet Services Private Limited (JISPL) Naukri Internet Services Private Limited (NISPL) Info Edge (India) Mauritius Limited (IEIML) Allcheckdeals India Pvt. Ltd. (ACDIPL) Applect Learning Systems Pvt. Ltd. (ALSPL) Info Edge USA Inc. (IEUI)

eTechAces Marketing & Consulting Pvt. Ltd. (EMCPL)

#### **Associates**

DC Foodiebay Online Services Private Limited (DCFOSPL) Nogle Technologies Private Limited (NTPL)

# **Key Management Personnel (KMP) & Relatives**

Mr Sanjeev Bikhchandani

Ms Surabhi Bikhchandani (Spouse of Mr. Sanjeev Bikhchandani)

Mr Sushil Bikhchandani (Brother of Mr Sanjeev Bikhchandani)

Mr Hitesh Oberoi

Ms. Rimy Oberoi (Spouse of Mr. Hitesh Oberoi)

Ms. Divya Batra (Sister of Mr. Hitesh Oberoi)

Mr Ambarish Raghuvanshi

# Enterprises over which KMP & Relatives have significant influence

Minik Enterprises (Proprietorship concern of Mr. Sushil Bikhchandani)

Oyster Learning (Proprietorship concern of Ms. Rimy Oberoi)

Independent Directors- Non Executive
Arun Duggal
Ashish Gupta
Bala Deshpande
Naresh Gupta
Saurabh Srivastava

# **Non-Executive Directors**

Kapil Kapoor

	B) Details of transactions with related party for the year ended March 31, 2011 in the ordinary course of business:  Amount (Rs In Mn)							
Sr N o	Nature of relationship / transaction	Subsid iary Comp anies	Associat e Compan ies	KMP & Relative s	Independ ent Directors- Non Executive	Non- Executiv e Director s	Enterpris es over which KMP & Relatives have significa nt influence	Total
1	JISPL Rs 0.10 NISPL Rs 0.10	0.20	-	-	-	-	-	0.20
2	Remuneration Paid: Sanjeev Bikhchandani Rs 18.75 Hitesh Oberoi Rs 13.71 Ambarish Raghuvanshi Rs10.15 Surabhi Bikhchandani Rs 1.36	-	-	43.97	-	-	,	43.97
3	Advances Given for business purposes (net): Sanjeev Bikhchandani Rs 0.01 NISPL Rs 0.06 JISPL Rs 0.28 ACDIPL Rs 10.78	11.13	-	0.01	-	-	-	11.14
4	Receipt of services:  Minik Enterprises Rs 0.82 Oyster Learning Rs 0.12 Divya Batra Rs 0.25	-	-	0.25	-	-	0.94	1.19
5	Dividend Paid: Sanjeev Bikhchandani Rs 7.21 Hitesh Oberoi Rs 1.46 Ambarish Raghuvanshi Rs 0.49 Surabhi Bikhchandani Rs 0.28 Arun Duggal Rs 0.02 Ashish Gupta Rs 0.02 Bala Deshpande Rs 0.02 Kapil Kapoor Rs 0.80	-	-	9.45	0.05	0.80	-	10.30
6	Services Rendered:ACDIPLRs7.28EMCPLRs0.20ALSPLRs0.08	7.56	-	-	-	-	-	7.56

7	Reimbursements: Receivable from ACDIPL Rs 1.21	1.21	-	-	-	-	-	1.21
8	Investment in shares:  EMCPL Rs 95.00  DCFOSPL Rs 18.00  NTPL Rs 5.00	95.00	23.00	-	-	-	-	118.00
9	Investment in Debentures: ALSPL Rs 50.00	50.00	-	-	-	-	-	50.00
10	Sitting Fees paid: Arun Duggal Rs 0.15 Ashish Gupta Rs 0.01 Bala Deshpande Rs 0.06 Kapil Kapoor Rs 0.06 Naresh Gupta Rs 0.11 Saurabh Srivastava Rs 0.11	-	-	-	0.54	0.06	-	0.60
11	Commission paid: Arun Duggal Rs 0.78 Ashish Gupta Rs 0.69 Bala Deshpande Rs 0.69 Naresh Gupta Rs 0.69 Saurabh Srivastava Rs 0.69	-	-	-	3.54	-	-	3.54
12	Sale of Fixed Asset Sanjeev Bikhchandani Rs 0.05	-	-	0.05	-	-	-	0.05
13	Reimbursements Paid: Divya Batra Rs 0.01	-	-	0.01	-	-	-	0.01
14	Purchase of Shares from:- Sanjeev Bikhchandani Rs 7.98	-	-	7.98	-	-	-	7.98
15	Interest on Debentures Receivable:- ALSPL Rs 2.66	2.66	-	-	-	-	-	2.66

1. Amounts paid to / on behalf of Info Edge Employee Stock Option Trust during the year are as below:

(a) Dividend paid Rs. 0.35 Million (b) Advances paid (net) Rs. (6.17) Million

2. Amount due from Info Edge Employee Stock Option Trust as on March 31, 2011 is Rs. 13.40 Million.

C) Amount due to/from related parties as at March 31, 2011 Amount (Rs. Mn)

Sr. No	Nature of relationship / transaction	Subsidiary Companies	Associate Companies	Key Management Personnel & Relatives	Enterprises over which KMP & Relatives have significant influence	Total
	Debit balances					
1	Outstanding Advances/Receivables	22.91	-	0.01	-	22.91
	Maximum amount outstanding during the year	104.11	-	6.30	-	110.41
	Credit balances					
1	Outstanding Payable	0.04	-	0.03	-	0.06

#### 32. Employee Stock Option Scheme

The company has set up a trust to administer the ESOP scheme under which options have been granted to employees. Under this scheme the employees can purchase equity shares by exercising the options as vested at the price specified in the grant. The options granted till March 31st 2012 have a vesting period of maximum of 3 years from the date of grant.

- Number of options granted, exercised and forfeited during the year:-

g. aa., oa.	201	1-12	20	10-11
	Number	Weighted Average Price (Rs.)	Number	Weighted Average Price (Rs.)
Options/SAR outstanding at beginning of year	1,801,721	345.36	989,913	632.46
Add: Options/SAR granted *	377,600	702.86	1,179,897	89.48
Less: Options/SAR exercised Options/SAR forfeited	231,097 84,898	304.05 476.53	258,387 109,702	285.93 388.49
Options/SAR outstanding at the end of year	1,863,326	416.96	1,801,721	345.36
Option/SAR exercisable at the end of year	1,086,411	351.07	937,372	312.16

<sup>\*</sup> During the year the company granted 377,600 (Previous Year 222,000) Stock Appreciation Rights (SAR) with a maximum exercise period of five years (Previous Year Five Years).

The options outstanding at the end of year had exercise prices in the range of Rs. 10/- to Rs. 732/- (Previous Year Rs. 10/- to Rs. 654/-) and a weighted average remaining contractual life of 5.41 years (Previous Year 5.41 years).

Exercise Amount Range (Rs.)	Options outstanding as at March 31, 2012	Options outstanding as at March 31, 2011
10-300	451,396	531,721
301-600	904,030	1,118,000
601-750	507,900	152,000
Grand Total	1,863,326	1,801,721

In accordance with the above mentioned ESOP Scheme, Rs. 14.98 Million (Previous Year Rs 17.67 Million) has been charged to the Profit and Loss Account in relation to the options vested during the year ended March 31, 2012 as Employee Stock Option Scheme Compensation.

- 2. (A) In respect of options vested during the year, had the fair value method been used, the profit for the year would be lower by Rs 82.67 Million (Previous year 74.22 Million) and the EPS would be Rs 20.96 (Previous year 14.02).
  - (B) The fair value of each option is estimated on the date of grant using the Black Scholes model with the below listed assumptions:

Employee Stock Option Scheme 2007	2011	-12	2010-11		
	ESOP 2007	ESOP 2007	ESOP 2007	ESOP 2007	
		SAR		SAR	
Weighted average fair value of the options at the grant dates	1	291.01	930.32	315.19	
Dividend Yield (%)	-	0.10%	0.10%	0.10%	
Risk free rate	-	8.23%	7.18%	7.44%	
Expected life (years)	-	3.62	4.07	3.67	
Expected volatility	-	42.15%	50.39%	47.51%	
Weighted average share price	-	702.85	941.51	723.61	

- **33.** The Company has received legal notices of claims/lawsuits filed against it relating to infringement of Intellectual Property Rights (IPR) in relation to the business activities carried on by it. In the opinion of the management, no material liability is likely to arise on account of such claims/law suits.
- **34.** The company is primarily in the business of internet based service delivery operating in four service verticals through web portals in respective vertical namely Naukri.com for recruitment related services, Jeevansathi.com for matrimony related services, 99acres.com for real estate related services and Shiksha.com for education related services. The other activities comprise of placement search services and real estate broking services. The segment revenues, results and assets of the other activities do not constitute reportable segment under Accounting Standard 17 on Segment Reporting and accordingly no disclosure is required.
- **35.** The Company had raised Rs 1,704 Million through Initial Public Offer of Shares (IPO) in the month of November, 2006 by issuance of 5,323,851 equity shares of Rs. 10/- each at a premium of Rs. 310/- per share. The utilisation out of such gross proceeds till March 31, 2012 is as given below:-

Particulars	As at March 31, 2012	As at March 31, 2011	
	Amount (Rs. Mn)	Amount (Rs. Mn)	
Amount raised through IPO	1703.63	1703.63	
Utilisation of funds:			
Purchase of Land	346.95	346.95	
Purchase of Building	88.53	88.53	
Acquisition /Strategic Alliances	479.04	378.16	
Issue related expenses	103.87	103.87	
Diversification into new businesses & markets	262.64	262.64	
Development of new businesses & product enhancement	422.60	422.60	
Total Utilisation	1,703.63	1,602.75	
Balance amount available for utilization	NIL	100.88	

**36.** As at March 31, 2012 the company had Rs 0.12 Million (Previous Year Rs. 0.12 Million) outstanding with ICICI bank towards unpaid application money received by the company for allotment of securities and due for refund and Rs 0.07 Million (Previous Year Rs. 0.06 Thousand) as unclaimed dividend outstanding with Kotak Mahindra Bank. These amounts are not available for use by the company and will be credited to Investor Education & Protection Fund as and when due.

**37.** The aggregate managerial remuneration under section 198 of the Companies Act, 1956 to the Directors including Managing Director is: **Amount (Rs. Mn)** 

managing zirotter ier	711110 41111 (1101 11111)	
Particulars	Year ended 31st March, 2012	Year ended 31st March, 2011
Whole Time Directors (including Managing Director)		
Salary	27.10	23.08
Reimbursements	1.22	1.30
Bonus	15.90	18.24
Total Remuneration (A)	44.22	42.62
Non Whole Time Directors:		
Commission paid	3.54	3.53
Sitting Fee paid	0.84	0.60
Total Remuneration (B)	4.38	4.13
Total Managerial Remuneration Paid/Payable (A+B)	48.60	46.75

The above amounts exclude company's contribution / provision for gratuity and leave encashment for the year, which is determined annually on actuarial basis.

# Statement showing computation of Net Profit in accordance with section 349 of the Companies Act, 1956 for computing the Director's remuneration:

Amount (Rs. Mn)

	1	Amount (Rs. Win)
Particulars	Year ended March 31, 2012	Year ended March 31, 2011
Net Profit before tax	1,736.75	1,239.56
Add: Depreciation as per accounts	76.61	71.15
Add: Wholetime Director's Remuneration	44.22	42.62
Add: Sitting Fee paid to Directors	0.84	0.60
Add: Commission paid to Non Whole time Directors	3.54	3.53
Add: Provision for Bad Debts	0.45	1.58
Add: Loss on sale of fixed assets (net)	-	1.74
Add: Loss on sale of Investments (net)	-	0.02
Less: Depreciation as per Section 350 of the Companies Act,		
1956	76.61	71.15
Less: Profit on sale of fixed assets (net)	0.82	-
Less: Profit on sale of Investment (net)	1.19	-
Net Profit for the year under section 349	1,783.80	1,289.65
Maximum amount payable to Non whole time Directors		
(restricted to 1%)	17.84	12.90
Maximum amount payable to Whole time Directors	178.38	128.97
(Restricted to 10%)		
Maximum Amount payable to Directors	196.22	141.87

# 38. Employee Benefits

The Company has classified the various benefits provided to employees as under:

# **A. Defined Contribution Plans**

a) Provident Fund

During the year, the Company has recognised the following amounts in the Statement of Profit and Loss -

Particulars	Year ended	Year ended
	March 31, 2012	March 31, 2011
	Amount (Rs. Mn)	Amount Rs. Mn)
Employers' Contribution to Provident Fund *	19.69	16.24

<sup>\*</sup>Included in Contribution to Provident and Other Funds under Employee Benefits Expense (Refer Note 19)

# **B. State Plans**

a) Employer's Contribution to Employee State Insurance

During the year, the Company has recognised the following amounts in the Statement of Profit and Loss -

Particulars	Year ended	Year ended
	March 31, 2012	March 31, 2011
	Amount (Rs. Mn)	Amount (Rs. Mn)
Employers' Contribution to Employee State Insurance *	3.66	2.64

<sup>\*</sup>Included in Contribution to Provident and Other Funds under Employee Benefits Expense (Refer Note 19)

# C. Defined Benefit Plans

- a) Contribution to Gratuity Funds Life Insurance Corporation of India, Group Gratuity Scheme
- b) Leave Encashment/ Compensated Absences for Employees

Particulars	Leave Encashment / Compensated Absences			
	FY 2011-12 FY 2010-1			
Discount Rate (per annum)	8.25% 8.25%			
Rate of increase in Compensation levels	15% in first 2 years, 10% in next 5 years, & 7% thereafter	15% in first 3 years, 10% in next 5 years, & 7% thereafter		

Particulars	Employee's Gratuity Fund		
	FY 2011-12	FY 2010-11	
Discount Rate (per annum)	8.25%	8.25%	
Rate of increase in Compensation levels	15% in first 2 years, 10% in next 5 years, & 7% thereafter	15% in first 3 years, 10% in next 5 years, & 7% thereafter	
Rate of Return on Plan Assets	7.50%	7.50%	
Expected Average remaining working lives of employees (years)	11.86	12.42	

Amount (Rs. Mn)

(A) Changes in the Present Value of Obligation	Employee's Gratuity Fund FY 2011-12	Employee's Gratuity Fund FY 2010-11
Present Value of Obligation at the beginning of the year	62.88	44.96
Interest Cost	6.07	4.22
Past Service Cost	Nil	12.51
Current Service Cost	13.86	9.98
Curtailment Cost / (Credit)	Nil	Nil
Settlement Cost / (Credit)	Nil	Nil
Benefits paid	(5.62)	(3.68)
Actuarial (gain)/ loss on obligations	(0.14)	(5.11)
Present Value of Obligation at the end of the year	77.05	62.88

Amount (Rs. Mn)

(B) Changes in the Fair value of Plan Assets	Employee's Gratuity Fund FY 2011-12	Employee's Gratuity Fund FY 2010-11
Fair Value of Plan Assets at the beginning of the year	44.96	38.40
Expected Return on Plan Assets	3.18	3.17
Actuarial Gains and (Losses)	2.31	1.34
Contributions	17.06	5.73
Benefits Paid	(5.62)	(3.68)
Fair Value of Plan Assets at the end of the year	61.89	44.96

Fair Value of Plan Assets as at March 31, 2012 confirmed by LIC is Rs 63.26 Million (Previous Year 46.54 Million)

Amount (Rs. Mn)

(C) Reconciliation of Present Value of Defined Benefit Obligation and the Fair value of Assets	Employee's Gratuity Fund FY 2011-12	Employee's Gratuity Fund FY 2010-11
Present Value of funded Obligation at the beginning of the		
year	(77.05)	(62.88)
Fair Value of Plan Assets as at the end of the period	61.89	44.96
Funded Status		
Present Value of unfunded Obligation at the end of the year	Nil	Nil
Unrecognized Actuarial (gains) / losses	Nil	Nil
Unfunded Net Asset / (Liability) Recognized in Balance		
Sheet*	(15.16)	(17.92)
*included in Provision for Employee Benefits Expense (Refer Note 8)		

Amount (Rs. Mn)

	Tuneum (Normal)		
(D) Expense recognized in the Profit and Loss Account	Employee's Gratuity Fund FY 2011-12	Employee's Gratuity Fund FY 2010-11	
Current Service Cost	13.86	9.98	
Past Service Cost	Nil	12.51	
Interest Cost	6.08	4.22	
Expected Return on Plan Assets	(3.18)	(3.17)	
Curtailment Cost / (Credit)	Nil	Nil	
Settlement Cost / (Credit)	Nil	Nil	
Net actuarial (gain)/ loss recognized in the period	(2.45)	(6.46)	
Total Expenses recognized in the Profit & Loss Account #	14.31	17.08	
#Included in Contribution to Provident and Other Funds under Employee Benefits Expense (Refer Note 19)			

In respect of leave encashment/compensated absence the present value of obligation as at March 31, 2012 is Rs. 20\* Million (Previous Year 19\* Million). The expense recognized in the profit & loss account is Rs 14\*\* Million (Previous Year Rs. 15\*\* Million)

<sup>\*\*</sup>Included in Staff Welfare and Benefits under Employee Benefits Expense (Refer Note 19)

(E) Amounts recognised in current year and previous four years	As at March 31, 2012	As at March 31, 2011	As at March 31, 2010	As at March 31, 2009	As at March 31, 2008
Gratuity					
Defined Benefit Obligation	(77.05)	(62.88)	(44.96)	(39.06)	(22.42)
Plan Asset	61.89	44.96	38.40	22.27	13.86
Surplus / Deficit	(15.16)	(17.92)	(6.57)	(16.80)	(8.56)
Experience adjustments in plan liabilities	Nil	Nil	Nil	Nil	Nil
Experience adjustments in plan assets	Nil	Nil	Nil	Nil	Nil

(F) Expected Contribution to the fund in the next year	Year ended March 31, 2012	Year ended March 31, 2011
	Amount (Rs Mn)	Amount (Rs Mn)
Gratuity	15.16	17.92

<sup>\*</sup>included in Provision for Employee Benefits Expense (Refer Note 8)

# 39. Details of Bank Balances:

# A. Bank Balances with scheduled Banks:

# -In Current Accounts

Balance with Banks in India	As at March 31, 2012	As at March 31, 2011
	(Rs. Mn)	(Rs. Mn)
ICICI Bank Ltd	244.04	73.46
HSBC Bank	10.69	15.99
Bank of India	0.68	0.52
HDFC Bank Ltd	0.24	0.25
Punjab National Bank	0.02	0.09
Oriental Bank of Commerce	0.19	0.05
Bank of Baroda	0.03	0.04
State Bank of Hyderabad	0.38	0.03
HDFC Bank (erstwhile Bank of Punjab Ltd.)	0.03	0.03
Canara Bank	0.02	0.03
State Bank of India	0.03	0.03
Total	256.35	90.52

# B. Bank Balances with other banks:

# -In Current Accounts

	As at March 31, 2012		As at March 31, 2011	
Particulars	As at March 31, 2012	Maximum Amount outstanding during the year	As at March 31, 2011	Maximum Amount outstanding during the year
	(Rs Mn)	(Rs Mn)	(Rs Mn)	(Rs Mn)
The Saudi Hollandi Bank	1.76	3.55	1.37	4.90
Emirates Bank	0.04	0.06	0.05	0.75
	1.80	3.61	1.42	5.65

Total Balances with Banks in	258.15	91.94
Current Accounts (A+B)		

(Refer Balances with Banks in Current Accounts (Current) under Note No 16 on Cash and Bank Balances)

# -In Fixed deposit accounts

Fixed Deposit in India	As at March 31, 2012	As at March 31, 2011
	(Rs Mn)	(Rs Mn)
Bank of India	159.84	452.10
ICICI Bank Ltd	259.91	360.21
State Bank of Hyderabad	638.96	350.00
HDFC Bank Ltd	432.50	341.00
State Bank of India	-	255.00
Oriental Bank of Commerce	183.10	181.00
HSBC Bank	4.88	4.53
Bank of Baroda	293.00	-
Punjab National Bank	428.00	-
Total	2,400.19	1,943.84

The above comprises of :-

Particulars	As at March 31, 2012	As at March 31, 2011
	(Rs Mn)	(Rs Mn)
- Fixed Deposit Accounts with original maturity of less than 3 months	25.75	10.25
- Fixed Deposit Accounts with original maturity for more than 12 months	618.80	745.49
- Fixed Deposit Accounts with original maturity for more than 3 months but less than 12 months	1,755.64	1,188.10
Total	2,400.19	1,943.84

(Refer Note No 16 on Cash and Bank Balances)

**40.** The exceptional item in the year ended March 31, 2012 represents provision for diminution in the carrying value of investment of Rs. 3.53 million in Info Edge (India) Mauritius Limited. The exceptional item in the year ended March 31, 2011 represents provision for diminution in the carrying value of investment of Rs. 3.75 million in Info Edge (India) Mauritius Limited offset by the profit on sale of equity shares of MakemyTrip Limited, Mauritius amounting to Rs. 55.49 million (Rs. 37.06 million net of Tax).

**41.** The company has made long term strategic investments in certain subsidiaries/associate companies, which are in their initial stage of operation and would generate growth and returns over a period of time. These subsidiaries/associates have incurred significant expenses for building the brand and market share which have added to the losses of these entities, thereby resulting in erosion of their net worth as at March 31, 2012. Based on the potential of the business model of these entities to generate profits, coupled with recent third party valuations, management is of the opinion that considering the nature of the industry and the stage of operations of these entities the diminution in carrying value of the investments as compared to their current net worth, is considered to be temporary in nature and therefore no provision is required at this stage (other than the investments referred in Note 40 above).

# 42. Disclosures as per Clause 32 of the Listing Agreement

Particulars	Year ended March 31, 2012	Year ended March 31, 2011
Loan to Subsidiary- Naukri Internet Services Pvt Ltd		
Balance as the year end	-	(0.04)
Maximum amount outstanding at any time during the year	0.03	0.03
Loan to Subsidiary- Jeevansathi Internet Services Pvt Ltd		
Balance as the year end	-	0.28
Maximum amount outstanding at any time during the year	0.29	0.30
Loan to Subsidiary- Allcheckdeals India Pvt Ltd		
Balance as the year end	2.29	19.30
Maximum amount outstanding at any time during the year	47.93	30.02
Loan to Subsidiary- Info Edge (India) Mauritius Ltd		
Balance as the year end	1.80	0.85
Maximum amount outstanding at any time during the year	1.80	6.26
Advance to Subsidiary- Info Edge USA Inc		
Balance as the year end	-	0.09
Maximum amount outstanding at any time during the year	-	0.09

- **43.** Contingent Liability Claims against the company not acknowledged as debt include demand from the service tax authorities for payment of service tax of Rs. 4.68 million. The company is contesting the demand and the management believes that its position will likely be upheld in the appellate process. No tax expense has been accrued in the financial statements for the tax demand raised. The management believes that the ultimate outcome of this proceeding will not have a material adverse effect on the Company's financial position and results of operations.
- 44. The financial statements for the year ended March 31, 2011 had been prepared as per the then applicable, prerevised Schedule VI to the Companies Act, 1956. Consequent to the notification of Revised Schedule VI under the Companies Act, 1956, the financial statements for the year ended March 31,2012 are prepared as per Revised Schedule VI. Accordingly, the previous year figures have also been reclassified to conform to this year's classification. The adoption of Revised Schedule VI for previous year figures does not impact recognition and measurement principles followed for preparation of financial statements.

For Price Waterhouse & Co. Firm Registration Number 007567S Chartered Accountants For and on behalf of the Board of Directors

Amitesh Dutta Partner Membership Number 58507 Hitesh Oberoi Managing Director Ambarish Raghuvanshi Director & CFO

Amit Gupta Company Secretary

Place : Gurgaon Place : Noida

Date: May 03, 2012 Date: May 03, 2012