



Info Edge (India) Limited announces Q4 FY18 results for the quarter and year ended March 31, 2018, Q4 Net Sales (Revenue) up by 15.5%, Billing up by 12.6%, Total Income up by 19.8%, Net cash from operating activities up by 47.4%

Quarter Ended on March 31, 2018

- Billing at ₹304.2 crore up by 12.6% over the corresponding quarter in FY 2016-17.
- Net sales (Revenue) at ₹240.7 crore up by 15.5% over the corresponding quarter in FY 2016-17.
- Total Income at ₹263.2 crore up by 19.8% over the corresponding quarter in FY 2016-17.
- Net cash from operating activities at ₹170.1 crore up by 47.4% over the corresponding quarter in FY 2016-17
- PBT (before exceptional item) at ₹76.3 crore up by 10.8% over the corresponding quarter in FY 2016-17.

Year Ended on March 31, 2018

- Billing at ₹976.7 crore up by 13.5% over the financial year ended March 31st 2017.
- Net sales (Revenue) at ₹915.5 crore up by 14.1% over the financial year ended March 31st 2017.
- Total Income at ₹1012.6 crore up by 17.1% over the financial year ended March 31st 2017.
- Cash EBITDA (adj.) at ₹376.2 crore up by 20.6% over the financial year ended March 31st 2017.
- Net cash from operating activities at ₹432.7 crore up by 36.6% over the financial year ended March 31st 2017.
- PBT (before exceptional item) at ₹372.8 crore up by 40.2% over the financial year ended March 31st 2017.

New Delhi, May 30, 2018: Info Edge (India) Limited today announced results for the 4th quarter and year ended March 31, 2018.

Info Edge recorded Billing of ₹304.2 crore for the quarter ended March 31, 2018 compared to ₹270.3 crore in quarter ended March 31, 2017, up by 12.6%. Net Sales (Revenue) of ₹240.7 crore for the quarter ended March 31, 2018 compared to ₹208.4 crore in quarter ended March 31, 2017, up by 15.5%. The deferred sales revenue (amount collected in advance) as at March 31, 2018 is ₹395.6 crore, up by 17.5% over corresponding quarter in FY 2016-17. The company reported PBT (before exceptional item) of ₹ 76.3 crore for the quarter ended March 31, 2018 compared to ₹ 68.9 crore for quarter ended March 31, 2017 AND PBT (before exceptional item) for the year ended March 31, 2018 at ₹ 372.8 crore in comparison to ₹ 265.9 crore in previous year.

Commenting on the results, Mr Chintan Thakkar, CFO said " We have ended the year with a strong growth of 36.6% YoY in net cash from operations. It is encouraging to see the rebound of growth in 99acres.com in the second half of FY18. The Billings of 99acres.com in Q3 and Q4 grew 54% and 43% respectively YoY with the cash breakeven".



About Info Edge (India) Ltd

Info Edge (India) Limited (NSE: NAUKRI) is among the leading internet companies in India. Info Edge runs leading internet businesses - Naukri.com - India's no. 1 job site, Jeevansathi.com – one of the leading matrimonial portals, 99acres.com - India's No.1 real estate portal and Shiksha.com – India's leading education portal. The company also owns Quadrangle – an offline executive search business, and Naukri Gulf (a leading jobsite in the Middle East market).

Apart from this Info Edge has made significant strategic investments into emerging internet companies – zomato.com, meritnation.com, policybazaar.com, Canvera.com, happilyunmarried.com

Info Edge has ventured into newer businesses & markets, invested in internet start-ups. The company has attracted a very high quality list of institutional shareholders. With its headquarters in Noida (NCR), the company employs around 4000 people and operates through 72 offices in 46 cities in India and other overseas offices in Dubai, Riyadh, Abu Dhabi and Bahrain catering to the Middle East market.