# info**edge**

### Info Edge (India) Limited announces Q3 FY20 results for the quarter ended Dec 31, 2019, Q3 Net Sales (Revenue) up by 14.0%, Billing up by 10.3%, Total Income up by 9.7%, Operating EBITDA up by 27.2%

#### Quarter Ended on Dec 31, 2019

- Billing at ₹299.9 crore, up by 10.3% over the corresponding quarter in FY 2018-19.
- Net sales (Revenue) at ₹320.5 crore, up by 14.0% over the corresponding quarter in FY 2018-19.
- Total Income at ₹340.9 crore, up by 9.7% over the corresponding quarter in FY 2018-19.
- Operating EBITDA at ₹105.9 crore, up by 27.2% over the corresponding quarter in FY 2018-19.

New Delhi, Feb 12, 2020: Info Edge (India) Limited today announced results for the quarter ended Dec 31, 2019.

Info Edge recorded Billing of ₹299.9 crore for the quarter ended Dec 31, 2019 compared to ₹272.0 crore in quarter ended Dec 31, 2018, up by 10.3%. Net Sales (Revenue) of ₹320.5 crore for the quarter ended Dec 31, 2019 compared to ₹281.1 crore in quarter ended Dec 31, 2018, up by 14.0%. The deferred sales revenue (amount collected in advance) as at Dec 31, 2019 is ₹457.0 crore, up by 13.0% over the quarter ended Dec 31<sup>st</sup> 2018. Operating EBITDA has increased by 27.2% from ₹83.3 crore (Q3, FY 2018-19) to ₹105.9 crore. The company reported PBT (before exceptional item) of ₹114.3 crore for the quarter ended Dec 31, 2019 compared to ₹107.9 crore for quarter ended Dec 31, 2018.

Commenting on the results, Mr. Chintan Thakkar, CFO said "We are pleased to witness yet another robust quarterly result containing double digit growth in all key matrices such as billing, revenue and operating EBITDA on YoY basis. We continue to leverage our strong cash surplus position to invest in technology and branding."

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### About Info Edge (India) Ltd

Info Edge (India) Limited (NSE: NAUKRI) is among the leading internet companies in India. Info Edge runs leading internet businesses - Naukri.com - India's no. 1 job site, Jeevansathi.com – one of the leading matrimonial portals, 99acres.com - India's No.1 real estate portal and Shiksha.com – India's leading education portal. The company also owns Quadrangle – an offline executive search business, and Naukri Gulf (a leading jobsite in the Middle East market).

Apart from this Info Edge has made significant strategic investments into emerging internet companies – zomato.com, meritnation.com, policybazaar.com, Canvera.com, happily unmarried.com

Info Edge has ventured into newer businesses & markets, invested in internet start-ups. The company has attracted a very high quality list of institutional shareholders. With its headquarters in Noida (NCR), the company employs around 4600 people and operates through 77 offices in 47 cities in India and other overseas offices in Dubai, Riyadh, Abu Dhabi and Bahrain catering to the Middle East market.