

INFO EDGE (INDIA) LIMITED
Standalone Financials

Summary Financials

Rupees million

Particulars	FY 03-04	FY 04-05*	FY 05-06	FY 06-07^	FY 07-08	FY 08-09	FY 09-10	FY 10-11
Recruitment Solutions	191.64	436.74	779.52	1,277.02	1,964.27	2,116.46	1,953.87	2,425.00
Other Verticals	-	3.80	44.54	118.68	225.12	335.20	368.35	511.20
Other operating income							14.48	3.92
Net sales	191.64	440.55	824.05	1,395.69	2,189.39	2,451.66	2,336.70	2,940.12
Increase Y o Y		130%	87%	69%	57%	12%	-5%	26%
Other income	3.09	10.63	16.50	75.94	207.25	286.30	305.66	278.82
Total income	194.72	451.17	840.55	1,471.63	2,396.64	2,737.96	2,642.36	3,218.94
Increase Y o Y		132%	86%	75%	63%	14%	-3%	
Costs								
a) Network & Other Charges	31.78	52.78	30.11	58.99	60.53	90.41	89.28	100.38
b) Staff Cost	62.88	111.10	280.43	492.36	746.28	933.88	870.99	1137.12
c) Advertising and Promotion Cost	19.95	93.24	184.24	297.62	481.24	433.20	374.04	380.25
d) Administration and Other Expenses	32.41	55.59	108.03	181.39	266.55	341.83	321.95	341.45
Total costs	147.02	312.71	602.81	1,030.36	1,554.60	1,799.32	1,656.26	1,959.20
Increase Y o Y		113%	93%	71%	51%	16%	-8%	18%
EBIDTA	47.70	138.47	237.74	441.27	842.04	938.64	986.10	1,259.74
% EBIDTA	24.5%	30.7%	28.3%	30.0%	35.1%	34.3%	37.3%	39.1%
Increase Y o Y		190%	72%	86%	91%	11%	5%	28%
Operating EBIDTA	44.61	127.84	221.24	365.33	634.79	652.34	665.96	980.92
% Operating EBIDTA to Net Sales	23.3%	29.0%	26.8%	26.2%	29.0%	26.6%	28.7%	33.4%
Increase Y o Y		187%	73%	65%	74%	3%	2%	47%
Depreciation	7.20	11.13	27.56	46.19	55.50	71.10	61.07	71.15
Interest	0.10	0.10	0.12	0.26	0.39	0.35	0.54	0.77
Amortisation	1.57							
Exceptional item \$							37.70	3.75
PBT	38.83	127.24	210.07	394.82	786.14	867.19	886.79	1,184.07
% PBT	19.9%	28.2%	25.0%	26.8%	32.8%	31.7%	33.6%	36.8%
Increase Y o Y		228%	65%	88%	99%	10%	2%	34%
Operating PBT	35.74	116.62	193.57	318.88	578.89	580.89	581.13	905.25
% Operating PBT to Net Sales	18.7%	26.5%	23.5%	22.8%	26.4%	23.7%	24.9%	30.8%
Increase Y o Y		226%	66%	65%	82%	0%	0%	56%
Tax	14.47	33.41	77.25	124.15	231.27	270.33	317.49	381.41
Exceptional item ^								(37.06)
PAT	24.36	93.84	132.82	270.67	554.87	596.86	569.30	839.72
% PAT	12.5%	20.8%	15.8%	18.4%	23.2%	21.8%	21.5%	26.1%
Increase Y o Y		285%	42%	104%	105%	8%	-5%	48%
EPS in Rs (Basic & Diluted)	1.18	1.50	6.08	11.31	20.33	21.87	20.86	15.38
No. of Equity shares	20,796,395	62,389,185	21,836,202	27,295,256	27,295,256	27,295,256	27,295,256	54,590,512
Face value of Equity share (INR)	1	1	10	10	10	10	10	10

^ The Company had made an Initial Public Offering of its equity shares in FY06-07 and did a 1:1 bonus in September, 2010

* In FY 04-05 there was an exceptional charge of Rs 90.57 million pertaining to ESOP's.

If adjusted for the above, the PAT in FY04-05 would be Rs 3.27 million and the EPS Rs 0.05

\$ pertains to a write off of investment in Studyplaces.com

^ pertains to gain on sale of listed security

Rupees million

BALANCE SHEET	As at 31-Mar-04	As at 31-Mar-05	As at 31-Mar-06	As at 31-Mar-07	As at 31-Mar-08	As at 31-Mar-09	As at 31-Mar-10	As at 31-Mar-11
LIABILITIES								
Equity Share Capital	20.80	62.39	218.36	272.95	272.95	272.95	272.95	545.90
ESOP Outstanding	-	1.58	6.25	4.85	17.58	28.33	26.65	30.62
Reserves and Surplus	58.66	61.94	22.72	1,856.96	2,391.10	2,966.17	3,520.71	4,053.29
Sub Total	79.46	125.91	247.33	2,134.76	2,681.64	3,267.45	3,820.31	4,629.81
Secured Loans	0.74	0.76	1.81	3.83	4.42	2.97	5.70	6.74
Current Liabilities								
Deferred Sales	47.32	119.05	255.10	477.58	628.07	494.93	532.93	894.66
Other Current Liabilities	24.34	51.16	102.89	186.89	347.71	210.49	258.90	320.97
Provisions	2.19	14.16	24.63	39.42	44.77	60.88	88.14	142.09
Sub Total	73.85	184.37	382.62	703.89	1,020.55	766.30	879.97	1,357.72
Total	154.05	311.04	631.77	2,842.48	3,706.61	4,036.72	4,705.98	5,994.27
ASSETS								
Net Block	15.63	58.78	94.88	101.54	318.14	301.48	287.72	538.74
Capital Advances	0.77	1.27	-	2.01	63.40	82.94	69.26	154.24
Deferred Tax Asset	0.83	(1.72)	(2.37)	6.72	11.29	19.09	33.74	40.67
Investments	5.18	20.76	126.02	2,180.30	2,653.83	195.20	1,276.27	2,968.70
Advance recoverable from Esop Trust	-	-	16.29	16.29	13.34	16.25	19.72	13.40
Current Assets								
Sundry Debtors	6.66	8.72	12.22	22.58	35.62	38.07	59.57	38.85
Cash and Bank balances	114.42	156.22	321.00	415.16	484.54	3,218.08	2,777.14	2,037.47
Loans and Advances	10.57	67.00	63.42	97.87	126.46	165.61	182.56	202.20
Sub Total	131.65	231.94	396.65	535.61	646.62	3,421.76	3,019.27	2,278.52
Miscellaneous Expenditure	-	-	0.30	-	-	-	-	-
Total	154.05	311.04	631.77	2,842.48	3,706.61	4,036.72	4,705.98	5,994.27