

**INFO EDGE (INDIA) LIMITED**

**Summary Financials**

Rupees million

Particulars	FY 03-04	FY 04-05*	FY 05-06	FY 06-07^	FY 07-08	FY 08-09
Recruitment Solutions	191.64	436.74	779.52	1,277.02	1,964.27	2,116.46
Other Verticals	-	3.80	44.54	118.68	225.12	335.20
<b>Net sales</b>	<b>191.64</b>	<b>440.55</b>	<b>824.05</b>	<b>1,395.69</b>	<b>2,189.39</b>	<b>2,451.66</b>
Increase Y o Y		130%	87%	69%	57%	12%
Other income	3.09	10.63	16.50	75.94	207.25	286.30
<b>Total income</b>	<b>194.72</b>	<b>451.17</b>	<b>840.55</b>	<b>1,471.63</b>	<b>2,396.64</b>	<b>2,737.96</b>
Increase Y o Y		132%	86%	75%	63%	14%
<b>Costs</b>						
a) Network & Other Charges	31.78	52.78	30.11	58.99	60.53	90.41
b) Staff Cost	62.88	111.10	280.43	492.36	746.28	933.88
c) Advertising and Promotion Cost	19.95	93.24	184.24	297.62	481.24	433.20
d) Administration and Other Expenses	32.41	55.59	108.03	181.39	266.55	341.83
<b>Total costs</b>	<b>147.02</b>	<b>312.71</b>	<b>602.81</b>	<b>1,030.36</b>	<b>1,554.60</b>	<b>1,799.32</b>
Increase Y o Y		113%	93%	71%	51%	16%
<b>EBIDTA</b>	<b>47.70</b>	<b>138.47</b>	<b>237.74</b>	<b>441.27</b>	<b>842.04</b>	<b>938.64</b>
% EBIDTA	24.5%	30.7%	28.3%	30.0%	35.1%	34.3%
Increase Y o Y		190%	72%	86%	91%	11%
<b>Operating EBIDTA</b>	<b>44.61</b>	<b>127.84</b>	<b>221.24</b>	<b>365.33</b>	<b>634.79</b>	<b>652.34</b>
% Operating EBIDTA to Net Sales	23.3%	29.0%	26.8%	26.2%	29.0%	26.6%
Increase Y o Y		187%	73%	65%	74%	3%
Depreciation	7.20	11.13	27.56	46.19	55.50	71.10
Interest	0.10	0.10	0.12	0.26	0.39	0.35
Amortisation	1.57					
<b>PBT</b>	<b>38.83</b>	<b>127.24</b>	<b>210.07</b>	<b>394.82</b>	<b>786.14</b>	<b>867.19</b>
% PBT	19.9%	28.2%	25.0%	26.8%	32.8%	31.7%
Increase Y o Y		228%	65%	88%	99%	10%
<b>Operating PBT</b>	<b>35.74</b>	<b>116.62</b>	<b>193.57</b>	<b>318.88</b>	<b>578.89</b>	<b>580.89</b>
% Operating PBT to Net Sales	18.7%	26.5%	23.5%	22.8%	26.4%	23.7%
Increase Y o Y		226%	66%	65%	82%	0%
Tax	14.47	33.41	77.25	124.15	231.27	270.33
<b>PAT</b>	<b>24.36</b>	<b>93.84</b>	<b>132.82</b>	<b>270.67</b>	<b>554.87</b>	<b>596.86</b>
% PAT	12.5%	20.8%	15.8%	18.4%	23.2%	21.8%
Increase Y o Y		285%	42%	104%	105%	8%
<b>EPS in Rs (Basic &amp; Diluted)</b>	<b>1.18</b>	<b>1.50</b>	<b>6.08</b>	<b>11.31</b>	<b>20.33</b>	<b>21.87</b>
No. of Equity shares	20,796,395	62,389,185	21,836,202	27,295,256	27,295,256	27,295,256
Face value of Equity share (INR)	1	1	10	10	10	10

^ The Company had made an Initial Public Offering of its equity shares in FY06-07.

\* In FY 04-05 there was an exceptional charge of Rs 90.57 million pertaining to ESOP's.

If adjusted for the same, the PAT in FY04-05 would be Rs 3.27 million and and the EPS Rs 0.05

Rupees million

BALANCE SHEET	As at 31-Mar-04	As at 31-Mar-05	As at 31-Mar-06	As at ^ 31-Mar-07	As at 31-Mar-08	As at 31-Mar-09
<b>LIABILITIES</b>						
Equity Share Capital	20.80	62.39	218.36	272.95	272.95	272.95
ESOP Outstanding	-	1.58	6.25	4.85	17.58	28.33
Reserves and Surplus	58.66	61.94	22.72	1,856.96	2,391.10	2,966.17
<b>Sub Total</b>	<b>79.46</b>	<b>125.91</b>	<b>247.33</b>	<b>2,134.76</b>	<b>2,681.64</b>	<b>3,267.45</b>
Secured Loans	0.74	0.76	1.81	3.83	4.42	2.97
<b>Current Liabilities</b>						
Deferred Sales	47.32	119.05	255.10	477.58	628.07	494.93
Other Current Liabilities	24.34	51.16	102.89	186.89	347.71	210.49
Provisions	2.19	14.16	24.63	39.42	44.77	60.88
<b>Sub Total</b>	<b>73.85</b>	<b>184.37</b>	<b>382.62</b>	<b>703.89</b>	<b>1,020.55</b>	<b>766.30</b>
<b>Total</b>	<b>154.05</b>	<b>311.04</b>	<b>631.77</b>	<b>2,842.48</b>	<b>3,706.61</b>	<b>4,036.72</b>
<b>ASSETS</b>						
Net Block	15.63	58.78	94.88	101.54	318.14	301.48
Capital Advances	0.77	1.27	-	2.01	63.40	82.94
Deferred Tax Asset	0.83	(1.72)	(2.37)	6.72	11.29	19.09
Investments	5.18	20.76	126.02	2,180.30	2,653.83	195.20
Advance recoverable from Esop Trust	-	-	16.29	16.29	13.34	16.25
<b>Current Assets</b>						
Sundry Debtors	6.66	8.72	12.22	22.58	35.62	38.07
Cash and Bank balances	114.42	156.22	321.00	415.16	484.54	3,218.08
Loans and Advances	10.57	67.00	63.42	97.87	126.46	165.61
<b>Sub Total</b>	<b>131.65</b>	<b>231.94</b>	<b>396.65</b>	<b>535.61</b>	<b>646.62</b>	<b>3,421.76</b>
Miscellaneous Expenditure	-	-	0.30	-	-	-
<b>Total</b>	<b>154.05</b>	<b>311.04</b>	<b>631.77</b>	<b>2,842.48</b>	<b>3,706.61</b>	<b>4,036.72</b>