

As at end of/ during	FY 2019-20					2020-21					2021-22	
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2
Naukri.com												
Number of resumes on Naukri.com (rounded off to nearest million)	64	66	67	69	69	69	71	73	75	75	76	78
Average number of resumes added daily in '000	19	20	13	13	16	9	18	17	21	17	17	22
Average number of resumes modified daily in '000	366	431	390	416	425	324	451	440	501	429	489	540
Number of unique customers - Revenue	58,002	58,995	59,265	59,506	93,102	48,144	49,346	52,704	57,830	84,997	57,360	65,015
% Revenue of Naukri.com from												
- IT Services/ ITES	30.4%	30.0%	29.4%	30.9%	30.2%	32.3%	31.7%	32.2%	34.8%	32.9%	35.1%	35.9%
- BFSI	6.0%	6.0%	6.0%	6.4%	6.1%	6.2%	6.4%	6.3%	6.7%	6.3%	6.8%	6.5%
- Infrastructure	12.7%	12.9%	12.6%	12.1%	12.6%	11.9%	11.6%	11.1%	10.8%	11.4%	10.2%	9.9%
99acres												
Number of listings in '000 (free+paid)	1273	1,280	1396	1318	5266	642	1109	1159	1214	4,124	894	1469
Number of paid listings in '000	841	775	910	852	3355	324	680	722	725	2,451	446	829

As at end of/ during	FY 2019-20					2020-21					2021-22	
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2
Segment Billing in Rs million												
Recruitment Solutions	2,517	2,098	2,100	2,440	9,156	1,403	1,673	2,014	2,979	8,069	2,435	2,911
99acres (real estate)	484	605	543	507	2,139	140	467	524	717	1,848	224	681
Others	362	302	356	372	1,392	343	355	431	461	1,590	484	431
Total Billing	3,363	3,005	2,999	3,319	12,687	1,886	2,495	2,970	4,157	11,507	3,142	4,023
Segment Revenue in Rs million												
Recruitment Solutions	2,195	2,264	2,303	2,306	9,068	2,002	1,826	1,895	1,987	7,710	2,226	2,565
99acres (real estate)	564	570	582	564	2,280	425	363	449	501	1,738	492	483
Others	368	332	321	358	1,380	375	372	379	413	1,539	480	469
Total Net Sales/ Income from Operations	3,128	3,166	3,205	3,228	12,727	2,801	2,561	2,723	2,900	10,986	3,197	3,517
Deferred Sales Revenue in Rs million												
Recruitment Solutions	3,863	3,712	3,472	3,615	3,615	2,981	2,899	2,992	3,994	3,994	4,111	4,505
99acres (real estate)	758	797	765	700	700	426	522	596	818	818	549	744
Others	332	298	333	340	340	311	299	347	395	395	401	363
Total	4,953	4,807	4,570	4,656	4,656	3,717	3,719	3,935	5,208	5,208	5,061	5,612
Profit/ (Loss) Before Tax (Segment) in Rs million												
Recruitment Solutions	1,094	1,183	1,284	1,250	4,810	1,146	944	1,005	934	4,028	1,178	1,475
99acres (real estate)	(35)	8	(17)	(14)	(58)	5	(106)	(68)	(188)	(357)	(29)	(249)
Others (Jeevansathi and Shiksha)	(65)	(185)	(231)	(227)	(708)	(136)	(348)	(292)	(235)	(1,011)	(177)	(183)
Total	994	1,006	1,036	1,008	4,044	1,015	490	645	511	2,660	971	1,044
Less unallocatable expenses	(101)	(130)	(97)	(169)	(497)	(96)	(99)	(86)	(98)	(379)	(91)	(92)
Add unallocated income	245	232	204	195	876	203	263	316	406	1,188	410	440
Exceptional item	(82)	(749)	(30)	(372)	(1,233)	-	-	-	(32)	(32)	-	92,938
Profit Before Tax	1,057	358	1,112	662	3,190	1,122	654	875	787	3,437	1,290	94,330
Headcount (including All Check Deals Pvt Ltd., a subsidiary)	4,407	4,507	4,590	4,698	4,698	4,562	4,478	4,465	4,379	4,379	4,489	4,460